



### **AGENDA**

PART 01 Summary

PART 02
Presales and revenue's perspective

PART 03
Financial results

PART 04
Plans of ROBYG Group

PART 05 ESG

PART 06 Appendices



## PART 01

### Summary H1 2022

#### 01. Summary H1 2022





**Summary H1 2022** 

Revenues:

PLN 368 million

Strong cash position\*:

PLN 407 million

Operating cash flow:

PLN 156 million (excl. purchase of new plots)

<sup>\*</sup> Including amounts kept on individual escrow accounts.

#### 01. Summary H1 2022





#### **Summary H1 2022**

Developer agreements signed: 1241 (net after cancellations) Units presold: **1083** (net after cancellations)

Units recognized in revenue: **785** 

Number of units under construction: **6 633** 

Units on offer: **5 187** (out of which <1% finished goods)

#### 01. Summary H1 2022

### ROBYG



#### **ROBYG Group – material investings and financial activities**

Total new financing: PLN 75 million

#### **FINANCING**

**ROBYG S.A.** – revolving loan for VAT (with the limit of **PLN 75 million**).

**New plots** 

#### **NEW PLOTS**

Gdansk

Total expected potential for construction of ca. **2 000 sqm** of usable area.

Area of plots [ha]	Type of contracts	Potential of sellable area [sqm]	Locations	
0.5	Final	2 000	Gdansk, Olszynka	



## PART 02

# Presale & revenue perspective

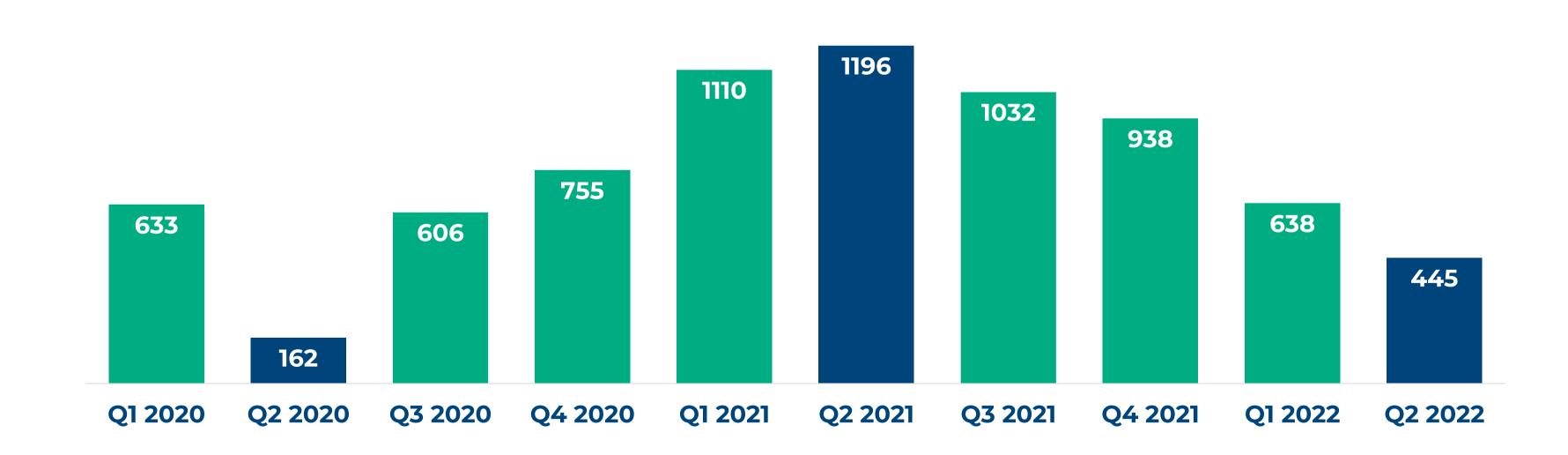


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**ROBYG Group – presale structure** 

Presale in H1 2022: 1 083 units (-53% H1'22/H1'21), PLN 541 million (-49% H1'22/H1'21)



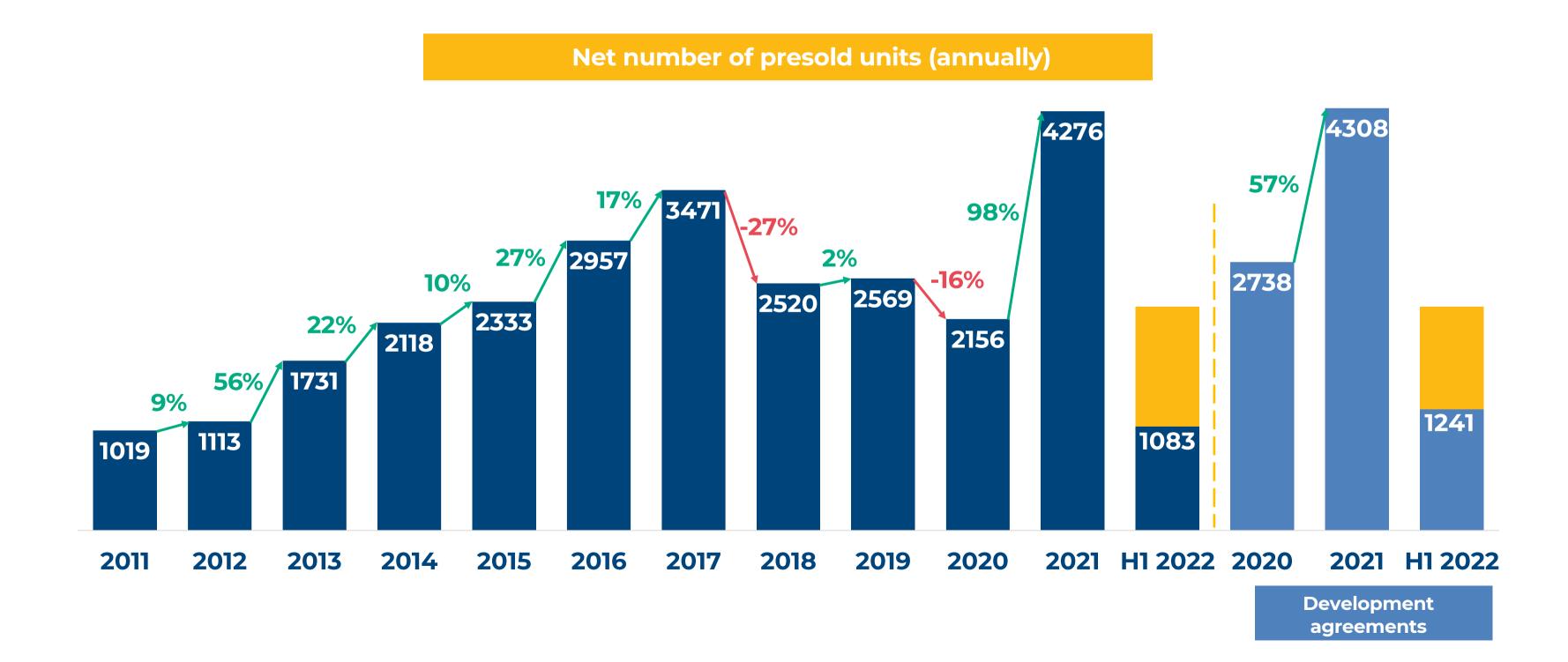




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**ROBYG Group – presale structure** 

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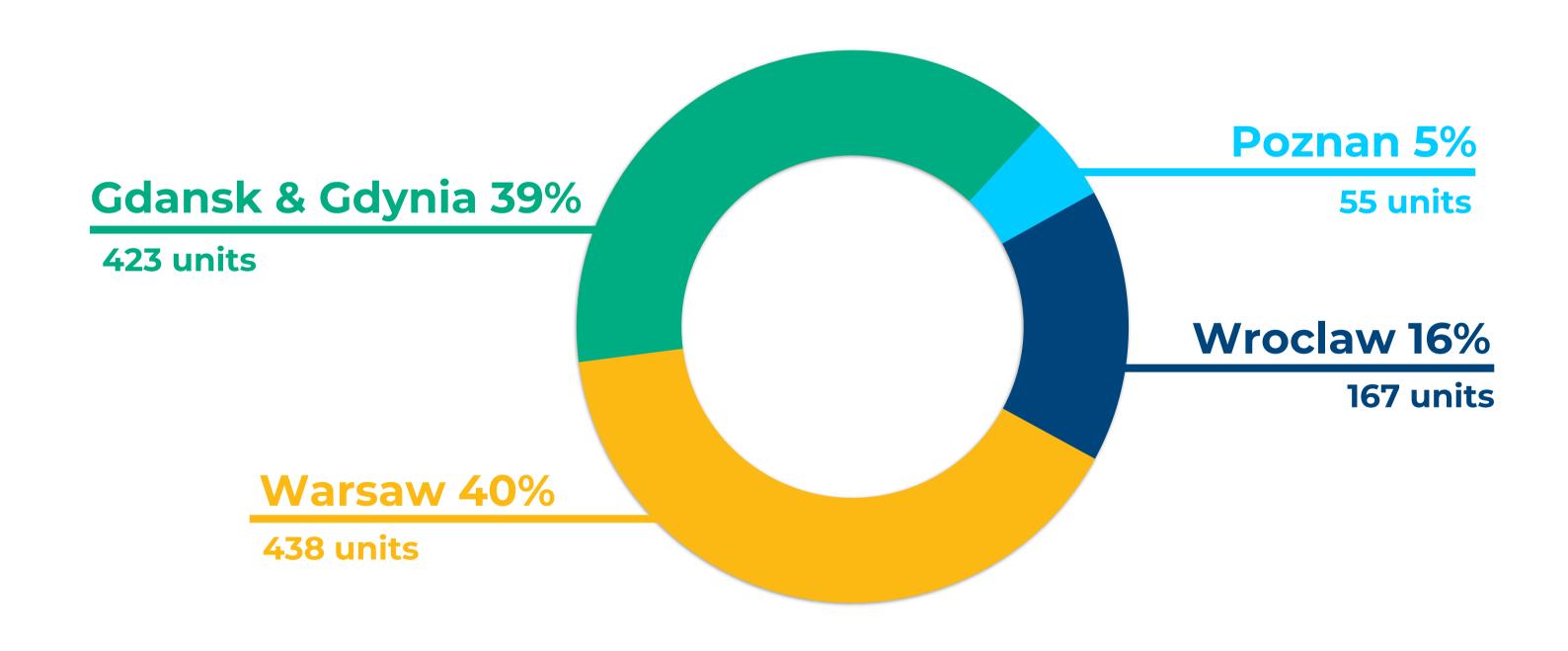




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**ROBYG Group – presale structure** 

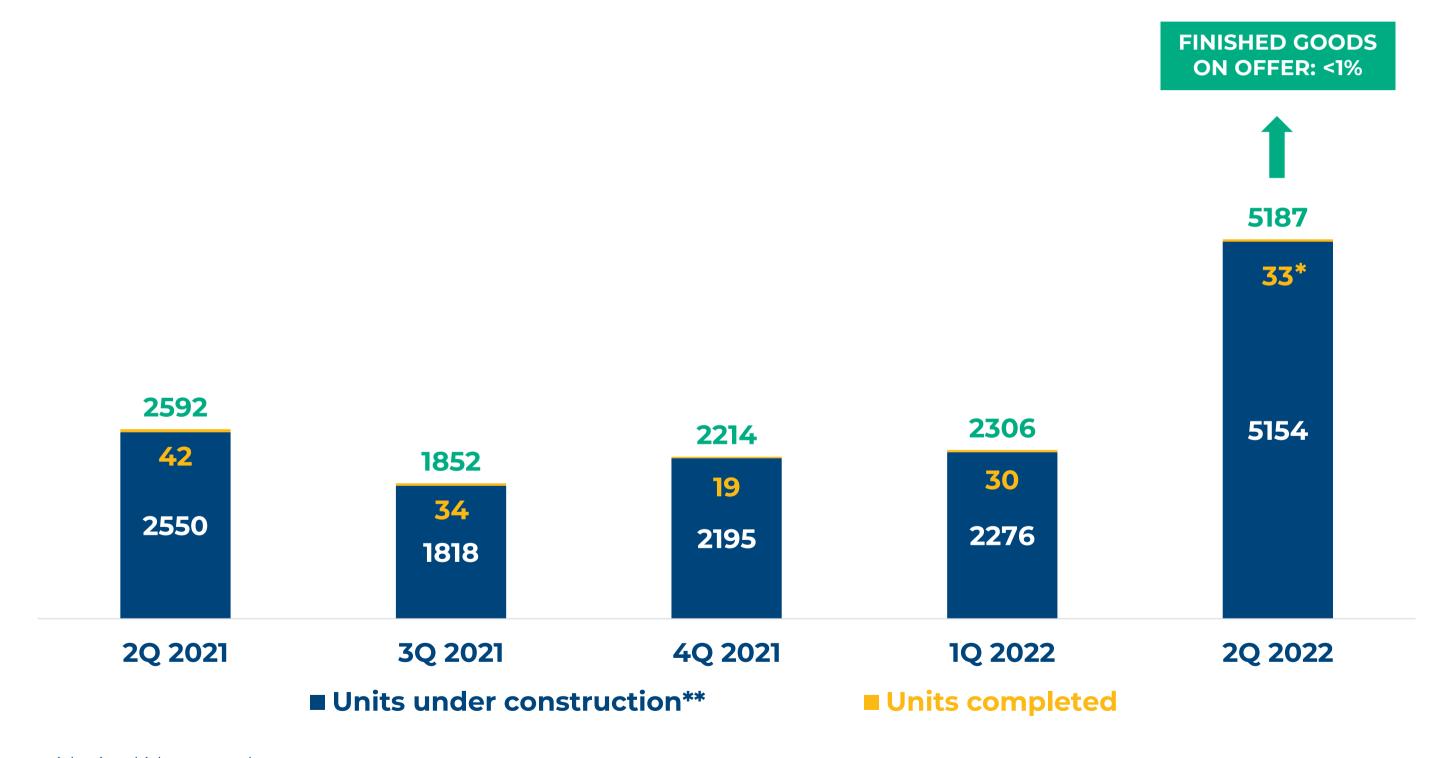
Presale in H1 2022: 1 083 units (-53% H1'22/H1'21), PLN 541 million (-49% H1'22/H1'21)







#### **ROBYG Group – units on offer**



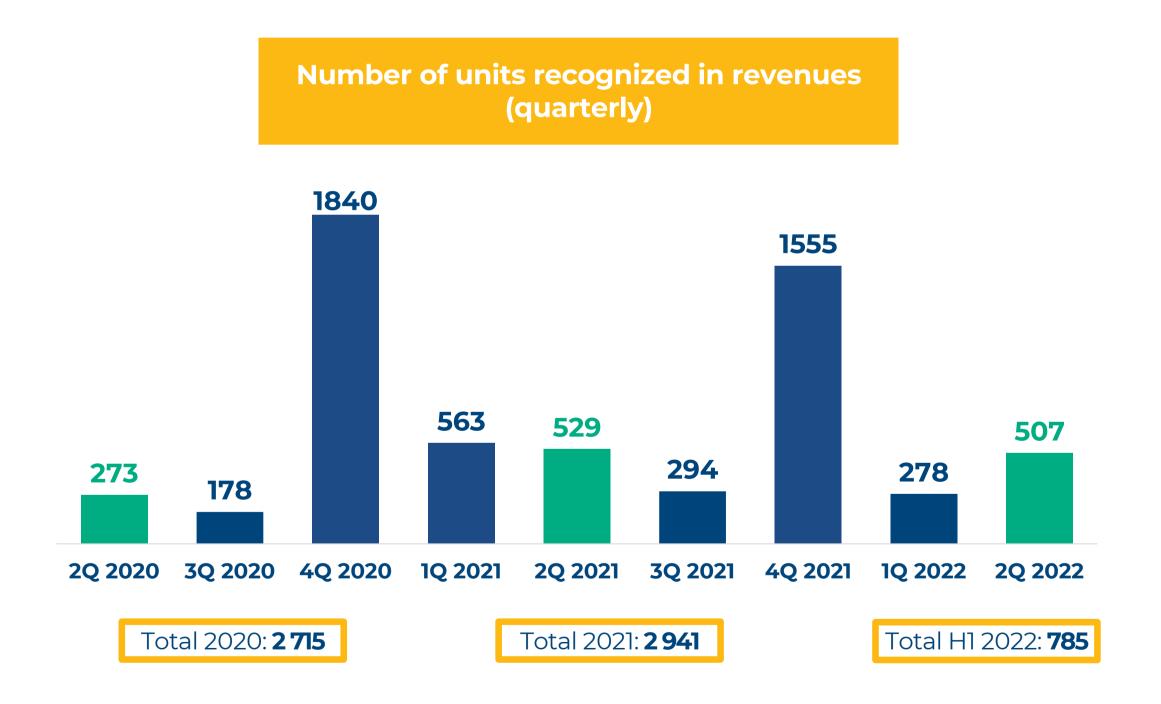
<sup>\*</sup> The offer is decreased by 15 commercial units which are rented.

<sup>\*\*</sup> Including residential units in presale which construction has not begun yet (as at 30 June 2022).

### ROBYG



#### **ROBYG Group – revenue recognition (as at 30 June 2022)**



### Recognition potential of units in revenues

### Units not presold and not recognized: 5 202

Completed: 48

Under construction: 2211

Which construction has not started yet, but

included in pre-sales process: 2943

## Units presold and not recognized: 4 795

Completed: 269

Under construction: 4 422

Which construction has not started yet, but

included in pre-sales process: 102





#### Number of units to be completed in 2022-2023 and also (contracted) until 30 June 2022

Note: Due to uncerta disease (COVID-19), e materially change.

tainty pertained to the spreading of Coronavirus estimation of the completed investments may	2021		2022		2023		Total & Presold 2022+2023	
	Total units	Presold	Total units	Presold	Total units	Presold	Total units	Presold
Young City 2, Modern City – Warsaw	-	-	344	(255)	94	(88)	438	(343)
Osiedle Życzliwa Praga, Praga Arte, Praga Deco – Warsaw	142	(142)	491	(490)	253	(252)	744	(742)
Royal Residence, Ogrody Wilanów, Apartamenty Królewskie – Warsaw	-	-	69	(63)	398	(259)	467	(322)
<b>Mój Ursus, City Sfera, Sady Ursynów</b> – Warsaw	425	(424)	1197	(935)	1093	(489)	2290	(1424)
<b>Zajezdnia Wrzeszcz, Porto, Młode Stogi</b> – Gdansk	166	(166)	467	(461)	450	(48)	917	(509)
Park Południe, Więcej, Szumilas, Wiśniowa Aleja – Gdansk	176	(175)	708	(573)	278	(36)	986	(609)
Lawendowe Wzgórza, Stacja Nowy Gdansk, Moment, Vista – Gdansk	441	(441)	195	(169)	448	(187)	643	(356)
Nowa Letnica, Nadmotławie Estates – Gdansk	572	(566)	333	(143)	390	(119)	723	(262)
Jagodno, WPB, Początek Piątkowo – Wroclaw & Poznan	499	(497)	430	(396)	486	(213)	916	(609)
	2 421	(2 411)	4 234	(3 485)	3 890	(1 691)	8 124	(5 176)
	*+700	(+671)	-	-	-	-	-	-
	3 121	(3 082)	4 234	(3 485)	3 890	(1 691)	8 124	(5 176)
	(-180)	(-141)	+180	(+141)	+793	(+5)	+180	(+141)
Potential of handovers	2 941	(2 941)	4 414	(3 626)	4 683	(1 696)	9 097	(5 322)
Handovers (estimated)	2 941	(2 941)	3 621	(3 621)	3 673	(3 673)	7 294	(7 294)





#### Number of units to be completed in 2022

#### Gdansk

Project	Total no. of units to be completed in 2022		
Lawendowe Wzgórze / Stacja Nowy Gdansk	195		
Porto	146		
Więcej	202		
Park Południe	396		
Zajezdnia Wrzeszcz	161		
Nadmotławie	333		
Młode Stogi	160		
Szumilas	110		
TOTAL	1 703		

#### Warsaw

Project	Total no. of units to be completed in 2022
Osiedle Życzliwa Praga	299
Mój Ursus	731
Apartamenty Królewskie	69
City Sfera	466
Modern City	256
Praga Deco	192
Young City 2	88
TOTAL	2 101

#### Wroclaw

Project	Total no. of units to be completed in 2022			
Jagodno	227			
Kameralna Olszówka - WPB	55			
Wojszyckie Alejki - WPB	148			
TOTAL	430			





#### Number of units to be completed in 2023

#### Gdansk

Project	Total no. of units to be completed in 2023
Lawendowe Wzgórze / Stacja Nowy Gdansk	361
Nowa Letnica	390
Wiśniowa Aleja	128
Porto	450
Vista	87
Szumilas	150
TOTAL	1 566

#### Warsaw

Project	Total no. of units to be completed in 2023		
Royal Residence	398		
Sady Ursynów	96		
Osiedle Życzliwa Praga	253		
Mój Ursus	997		
Modern City	94		
TOTAL	1 838		

#### **Wroclaw & Poznan**

Project	Total no. of units to be completed in 2023
Jagodno	197
Osiedle nad Widawą - WPB	138
Początek Piątkowo	140
Dożynkowa 43 - WPB	11
TOTAL	486



## PART 03

# Financial results





#### **Fiancial results**

(PLNk)	H1 2022	H1 2021	Change
Revenues	368 293	512 380	(28,1%)
Cost of sales	(264 816)	(356 145)	(25,6%)
Gross profit on sales	103 477	156 235	(33,8%)
Selling and marketing expenses	(13 055)	(17 814)	(26,7%)
Administrative expenses	(24 524)	(23 206)	5,7%
Other*	77 634	31 961	NA
Operating profit	143 532	147 176	(2,5%)
Finance income	ווו וו	4 058	173,8%
Finance costs	(5 250)	(4 070)	29,0%
Profit before tax	149 393	147 164	1,5%
Income tax expense	(30 441)	(29 613)	2,8%
Net profit	118 952	117 551	1,2%
Net profit attributable to equity holders of the parent	118 952	117 151	1,5%
Gross profit margin on sales	28,1%	30,1%	N/A
Net profit margin	32,3%	17,4%	N/A

<sup>\*</sup> Incl. revaluation of investment properties.





#### **Financial condition**

(PLNk)	H1 2022	H1 2021	Change	2021
Total assets, including:	3 555 030	3 117 725	14,0%	3 479 289
Non-current assets, including:	690 302	505 723	36,5%	709 734
Investment properties and investment properties under construction	523 124	343 668	52,2%	522 641
Inventories	2 275 708	1 682 946	35,2%	1 925 257
Trade and other receivables	152 096	420 679	(63,8%)	166 143
Amounts kept on individual escrow accounts	195 666	132 014	48,2%	172 141
Cash and cash equivalents	211 237	347 016	(39,1%)	298 786
Equity, including:	914 739	1 195 998	(23,5%)	1 380 351
Total liabilities, including:	2 640 291	1 921 727	37,4%	2 098 938
LT interest bearing liabilities	481 527	619 887	(22,3%)	621 587
Current interest bearing liabilities	364 011	97 071	275,0%	21 074
Advances received from clients	1 293 812	774 696	67,0%	955 044





#### Statement of cash flow

(PLNk)	H1 2022	H1 2021
Net cash flows from operating activities, including:	136 422	(91 272)
Expenditures for the purchase of new plots	(19 932)	(313 108)
Net cash flows from investing activities:	201 910	12 149
Net cash flows from financing activities, including:	(425 881)	226 641
Proceeds from issue of bonds	0	150 000
Equity investment	О	100 000
Proceeds from loans and borrowings	711 527	290 666
Repayment of bank and loans	(518 794)	(294 103)
Paid dividend	(600 000)	0
Interest and commissions paid	(17 371)	(14 177)
Net change in cash and cash equivalents	(87 549)	124 693





#### **Debt financing**

Nominal value and maturity of bank credit facilities and bonds as at June 30th, 2022 (PLNm).

#### **DEBT – Aging**

	<1 year	1-2 years	2-3 years	3-4 years	4-5 years	Over 5 years	Total
BANK CREDIT FACILITIES	53.32	153.73	0.00	0.00	0.00	0.00	207.05
BONDS	300.00	60.00	122.50	127.50	00.00	0.00	610.00
TOTAL	353.32	213.73	122.50	127.50	00.00	0.00	817.05

#### **DEBT – Interest Rate Risk Managing**

IRS transactions in the total amount of PLN 470 million.





#### Leverage and collections as at June 30th, 2022

Net debt ratio\* = 0.47

- \* Net debt ratio = net debt \*\* / equity
- \*\* Net debt = interest bearing liabilities + derivatives + guarantees granted intercompany loans cash and cash equivalents amounts kept on individual escrow accounts

Amount collected from clients and from sold plots in H1 2022 = PLN 898 million

Amount to be collected from clients\* = PLN 905 million

<sup>\*</sup> Calculated based on the signed agreements with clients.

#### 03. Dividend





#### **Dividend**

Dividend for 2021 in the amount of PLN 600 million.

#### Dividend for 2020:

The Ordinary General Meeting of ROBYG S.A. retained the standalone net profit of ROBYG S.A. for the year ended 31 December 2020 as reserve capital.

#### **Dividend for 2019:**

The Ordinary General Meeting of ROBYG S.A. retained the standalone net profit of ROBYG S.A. for the year ended 31 December 2019 as reserve capital.

Dividend for 2018 in the amount of PLN 110 million.

Dividend for 2017 in the amount of PLN 87 million.



PART 04

Plans of ROBYG Group

#### **04. Plans of ROBYG Group**





#### **Strategic goals**

Number of presold of residential units in 2022 app. 2.200 units

Increase of sales in the years ahead

Accumulating financial resources to strengthening liquidity

**Maintaining the margins** 

Realisation of the ROBYG's ESG strategy

#### **04. Plans of ROBYG Group**





#### Total land bank 14 025 units + 5 187 units on offer = 19 212 units

#### Gdansk/Gdynia

District	Number of units	%		
Śródmieście/Gdynia	610	21%		
Nowy Port	290	10%		
Śródmieście/Gdansk	745	25%		
Kowale	585	20%		
Olszynka	310	11%		
Zaspa	275	10%		
Brzeźno	75	3%		
TOTAL: 2 890 units – 21%				

#### Warsaw

District	Number of units	%	
Włochy	1 880	28%	
Ursus	735	12%	
Mokotów/Czerniaków	655	10%	
Bemowo/Chrzanów	390	6%	
Wilanów	365	5%	
Bemowo/Jelonki	300	4%	
Tarchomin	10	<1%	
Other*	2 365	35%	
TOTAL: 6 700 units – 48%			

#### Wroclaw

	District	Number of units	%
	Other*	1 150	100%
TOTAL: 1 150 units – 8%			

#### Poznan

Oznan				
District	Number of units	%		
Piątkowo	1 295	39%		
Rataje	1 035	<b>32</b> %		
Ostrów Tumski	955	29%		
TOTAL: 3 285 units – 23%				

TOTAL\*\*: Gdansk / Gdynia + Warsaw + Wroclaw + Poznan = 14 025 units

<sup>\*</sup> Preliminary land purchase agreements.

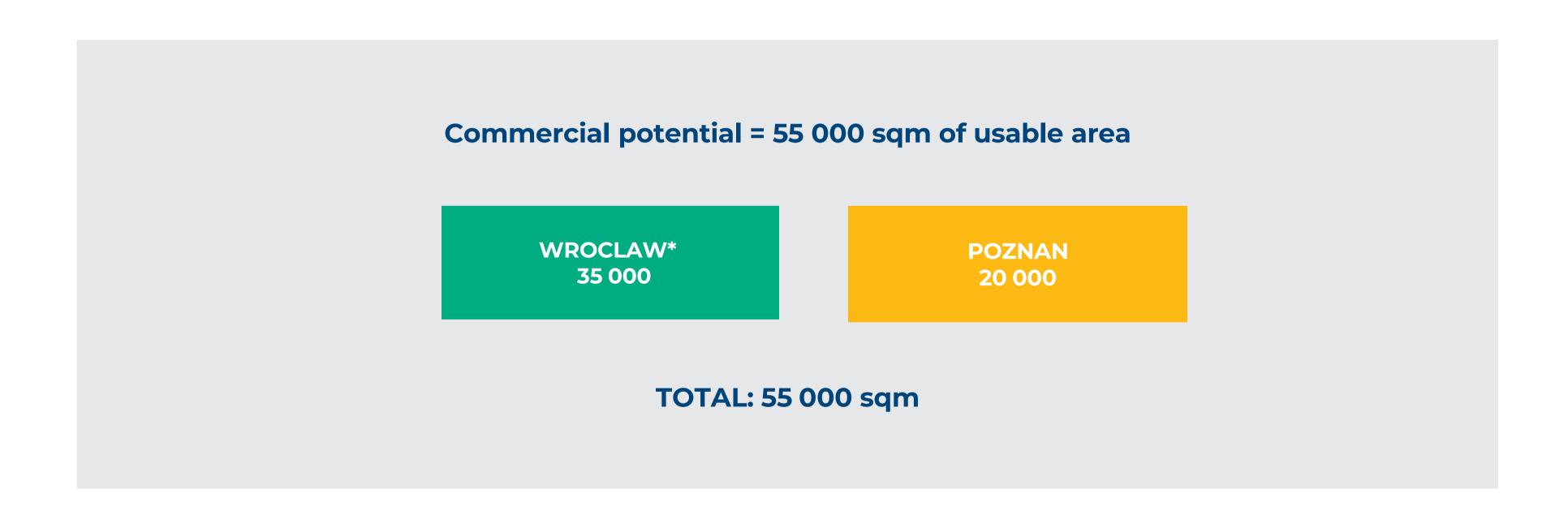
<sup>\*\*</sup> Units which presale has already begun (as at 30 June 2022) not included.

#### 04. Plans of ROBYG Group

### ROBYG



Commercial potential = 55 000 sqm of usable area



<sup>26</sup> 



PART 05

**ESG** 

ROBYG FOR SOCIETY AND ENVIRONMENT



#### **MISSION**

#### PHILOSOPHY

#### **ACTIONS**

"Our mission is to inspire others to work together, to fulfil the vision of a sustainable world for our common, better future."



Oscar Kazanelson
Chairman of the Supervisory Board



#### **CARE**

The protection of natural resources and care for the environment are very important to us, hence we implement ecological solutions in all of our housing estates.



#### **SUPPORT**

We support local communities and foundations, we provide support for the most deprived members of the communities. We cooperate with local businesses and take part in local cultural and sporting events.



#### **RESPONSIBILITY**

We act responsibly, choosing to cooperate with trustworthy partners, caring for the environment, and managing the company in a responsible way.

OUR PROJECTS

2 CONTRIBUTION TO SOCIETY

3 RESPONSIBLE MANAGEMENT

### 05. ESG – Environmental dimension ROBYG FOR PLANET







We lead sustainable development processes fully respecting the natural environment on all our projects.

We support sustainable goals United Nations:











#### **Focus Areas**



 Green standard: successfully incorporating ecofriendly and low-carbon solutions



Making 15-minute city concept a reality



Water and biodiversity

#### **Strategic Goals**



- ROBYG is currently a **leader in low-carbon** among developers with a goal to have 100% energy from renewable resources during the construction process by 2024 and provide disclosure of CO2 emissions in Scope 1, 2 and deployment of reporting CO2 emission in Scope 3 with base year 2021
- Increase ROBYG housing concepts to be in line with the 15-minute city concept
- ROBYG is the leader in incorporating biodiversity & water policy elements in all its housing development projects

<sup>29</sup> 

### **05. ESG – Environmental dimension ROBYG FOR PLANET**







15 minutes to all important services



Local estates green and recreation facilities inc. private parks and forest



Pro-ecological rain gardens and green roofs



Photovoltaic panels



Smart House system in the apartment



Solar benches



Led lighting



Micromobility friendly estates with bicycle parkings and repair points



Outside and inside electric cars chargers



Triple-glazed windows



Environmentally friendly external insulation



Sidewalks from cubes anti-smog



Flower meadows



Birdhouses and shelters for insects



Watering with rainwater



Weather
management
system and
motion sensors



Facilities for people with disabilities



Rain gardens and green roofs

<sup>\*</sup> Estimated values. Data for all projects in company's history unless otherwise stated

### 05. ESG – Social dimension ROBYG FOR PEOPLE



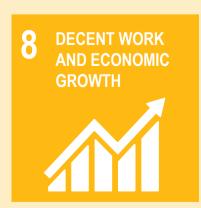




- Through its projects, ROBYG shapes new communities.
- We are also considering our social footprint by having the ambition to be the employer that attracts, retains and grows people.
- ROBYG for People is also about building a community of ROBYG satisfied customers.

#### We support sustainable goals United Nations:







#### **Focus Areas**







■ Employee well-being: be the employer that attracts, retains and grows people.



Client satisfaction

#### **Strategic Goals**



- Be the housing developer that local communities
   & neighbours welcome and value the most.
- Be the employer of first choice within the housing development sector in Poland
- Balanced gender diversity in management team and in managerial positions: striving to achieve at least 30% of women in the Management Board and Supervisory Board by the end of 2025.
- ROBYG Zero Accidents: the ultimate goal is to have no accidents
- Maintain ratio of over 80% satisfied clients after hand overs and increase to 90% by end of 2025

**<sup>31</sup>** 

### **05. ESG – Social dimension** ROBYG FOR PEOPLE

### ROBYG





Local estates green and recreation facilities



Playgrounds and indoor kidsplay zones



Outdoor and indoor gyms



Multifunctional playing fields



Schools and kindergartens in close vicinity



Co-working



ROBYG Smart House



Proximity to public transport



Shops, services and restaurants



Micromobility friendly estates

### **05. ESG – Governance dimension**ROBYG FOR SUSTAINABLE BUSSINES







- We are managing the company responsibly while delivering strong financial performance.
- Sustainable governance means also, that we communicate about our business in a clear and transparent manner.

We support sustainable goals United Nations:







#### **Focus Areas**



- ESG in management practices
- Annual ESG disclosure & transparent business

#### **Strategic Goals**



- ROBYG ESG Website- already launched www.esg.robyg.pl
- ROBYG ESG Strategy already announced
- ROBYG's goal is to be recognized as a leader in ESG on the Polish real estate development market
- Publish the first ROBYG ESG Report in GRI Standards.
- In January 2022, ROBYG became a signatory to the UNGC and intends to periodically report the implementation of the 10 UN sustainable development goals.



**<sup>33</sup>** 

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### ROBYG

All of us at ROBYG acknowledge how important sustainable growth is for the environment and society. So far we have done a lot, but we treat this is a journey that will involve over time. Thus, we are committed to continuing our work to constantly improve our performance and disclose it to the broader market.





## PART 06

## Appendices

#### **06. Appendices**

### ROBYG



#### **Senior Management Team**

Oscar Kazanelson Chairman of the Supervisory Board



Years at ROBYG: 20+
■ President of the Supervisory, Board

Zbigniew Okonski
President of the
Management Board



Years at ROBYG: 14

■ President of the
Management Board since
2007

Eyal Keltsh (CPA) Vice President COO



Years at ROBYG: 14
■ COO since 2009

Marta Hejak Vice President CFO & Head of HR



Years at ROBYG: 6
■ CFO since 2021

Artur Ceglarz Vice President Head of Business Dev.



Years at ROBYG: 20
■ CDO since 2019
■ CFO 2007-2019

Wojciech Gruza
Vice President
Head of Legal Department



Board member since 2019Head of Legal Dept. since 2009

Years at ROBYG: 20

Alex Goor
Chairman of the SB of ROBYG
Construction



Years at ROBYG: 11

Filip Cackowski

Deputy CFO,

CFO of ROBYG Construction



Years at ROBYG: 12

Rafal Michalski
Head of Technical Department
COO ROBYG Construction



Years at ROBYG: 16

Joanna Chojecka
Sales & Marketing Director
in Warsaw and Wroclaw



Years at ROBYG: 16

## Anna Wojciechowska Head of ESG / Sales & Marketing Director in Gdansk and Poznan



Years at ROBYG: 9





**Ownership structure** 

TAG Immobilien AG holds indirectly 100% of ROBYG S.A. shares.

TAG Immobilien AG is a MDAX-listed (Frankfurt Stock Exchange) real estate company.

# ROBYG

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## **Description of investments – under construction (1)**



#### Lawendowe Wzgórza / Stacja Nowy Gdansk

City: Gdansk District: Jasień

No. of stages: ca. 40
Stages completed: 35
Stages under construction: 5

No. of units: 3 697 units (completed: 3 141 units)

Total sellable area: ca. 173,0k sqm

Start of construction: Q3 2009
Planned completion date: Q4 2023



#### **Osiedle Kameralne**

City: Warsaw District: Bemowo

No. of stages: 8 Stages completed: 5

No. of units: ca. 850 units (completed: 556 units)

Total sellable area: ca. 46,3k. sqm

Start of construction: Q4 2010 Planned completion date: Q4 2025



#### **City Sfera**

City: Warsaw
District: Włochy

No. of stages: 14 Stages completed: 3

Stages under construction: 2

No. of units: ca. 1 600 units

(completed: 323 units)

Total sellable area: ca. 70,0k sqm

Start of construction: Q3 2018

Planned completion date: Q3 2029

# **ROBYG**

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### **Description of investments – under construction (2)**



#### **Nowa Letnica**

City: Gdansk
District: Letnica

No. of stages: 15
Stages completed: 13
Stages under construction: 2

No. of units: ca. 2 200 units (completed: 1 807 units)
Total sellable area: ca.113,7k sqm

Start of construction: Q1 2017
Planned completion date: Q3 2024



#### **Young City 2**

City: Warsaw
District: Bemowo

No. of stages: 6
Stages completed: 1

Stages under construction: 1

No. of units: ca. 540 units (completed: 58 units)

Total sellable area: ca. 26,7k sqm

Start of construction: Q3 2017
Planned completion date: Q4 2024



#### **Modern City**

City: Warsaw
District: Bemowo

No. of stages: 9 Stages completed: 1

Stages under construction: 8

No. of units: ca. 940 units completed: 134 units)

Total sellable area: ca. 43,9k sqm

Start of construction: Q4 2018
Planned completion date: Q3 2025

# ROBYG

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### **Description of investments – under construction (3)**



#### Jagodno

City: Wroclaw District: Krzyki

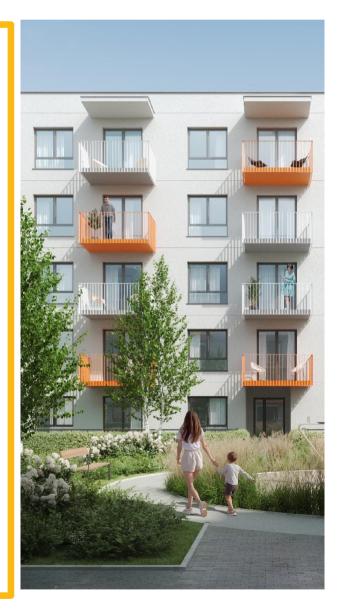
No. of stages: 10 Stages completed: 3

Stages under construction\*: 7

No. of units: ca. 850 units (completed: 336 units)

Total sellable area: ca. 49,1k sqm

Start of construction: Q1 2019
Planned completion date: Q2 2025



#### Osiedle Życzliwa Praga

City: Warsaw
District: Tarchomin

No. of stages: 7

Stages completed: 2

Stages under construction: 4

No. of units: ca. 800 units

(completed: 232 units)

Total sellable area: ca. 37,7k sqm

Start of construction: Q2 2019

Planned completion date: Q4 2024



#### **Nadmotławie Estate**

City: Gdansk

District: Śródmieście

No. of stages: 12

Stages completed: 5

Stages under construction: 2

No. of units: ca. 1 430 units

(completed: 349 units)

Total sellable area: ca. 67,7k sqm

Start of construction: Q2 2019

Planned completion date: Q1 2026

<sup>\*</sup> Including stages in presale which construction has not yet begun (as at 30 June 2022).

# **ROBYG**

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### **Description of investments – under construction (4)**



#### **Moment**

City: Gdansk District: Ujeścisko

No. of stages: 4
Stages completed: 1

Stages under construction\*: 3

No. of units: ca. 200 units

(completed: 91 units)

Total sellable area: ca. 10,3k sqm

Start of construction: Q2 2019
Planned completion date: Q2 2024



#### **Park Południe**

City: Gdansk

District: Łostowice

No. of stages: 8

Stages completed: 5

Stages under construction: 3

No. of units: ca. 560 units

(completed: 352 units)

Total sellable area: ca. 24,8k sqm

Start of construction: Q2 2019

Planned completion date: Q4 2022



#### **Apartamenty Królewskie**

City: Warsaw District: Wilanów

No. of stages: 2

Stages completed: 1

Stages under construction: 1

No. of units: ca. 160 units

(completed: 87 units)

Total sellable area: ca. 9,3k sqm

Start of construction: Q2 2019

Planned completion date: Q4 2022

# ROBYG

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### **Description of investments – under construction (5)**



#### Więcej

City: Gdansk
District: Łostowice

No. of stages: 2 Stages completed: 1 Stages under construction: 1

No. of units: ca. 380 units (completed: 176 units)

Total sellable area: ca. 16,2k sqm

Start of construction: Q1 2020
Planned completion date: Q4 2022



#### Mój Ursus

City: Warsaw
District: Ursus

No. of stages: 9
Stages completed: 3
Stages under construction\*: 5

No. of units: ca. 2 300 units (completed: 691 units)

Total sellable area: ca. 111,7k sqm

Start of construction: Q3 2019
Planned completion date: Q3 2024



#### Lagom

City: Gdansk District: Ujeścisko

No. of stages: 1

Stages under construction\*: 1

No. of units: 41 units

Total sellable area: ca. 5,7k sqm

Start of construction: Q3 2020

Planned completion date: Q2 2024

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### **Description of investments – under construction (6)**



#### **Szumilas**

City: Gdansk (Kowale)

No. of stages: 6

Stages under construction\*: 3

No. of units: ca. 900 units

Total sellable area: ca. 44,3k sqm

Start of construction: Q1 2021

Planned completion date: Q1 2028



#### Wojszyckie Alejki

City: Wroclaw District: Krzyki

No. of stages: 2

Stages completed: 1

Stages under construction: 1

No. of units: ca. 210 units

(completed: 62 units)

Total sellable area: ca. 11,1k sqm

Start of construction: Q1 2020

Planned completion date: Q4 2022



#### **Porto**

City: Gdansk

District: Nowy Port

No. of stages: 16

Stages under construction\*: 10

No. of units: ca. 1 040 units

Total sellable area: ca. 57,8k sqm

Start of construction: Q1 2021

Planned completion date: Q4 2024

# ROBYG

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### **Description of investments – under construction (7)**



#### **Praga Deco**

City: Warsaw

District: Praga Południe

No. of stages: 1

Stages under construction: 1

No. of units: ca. 190 units

Total sellable area: ca. 9,3k sqm

Start of construction: Q1 2021

Planned completion date: Q3 2022



#### **Młode Stogi**

City: Gdansk District: Stogi

No. of stages: 1

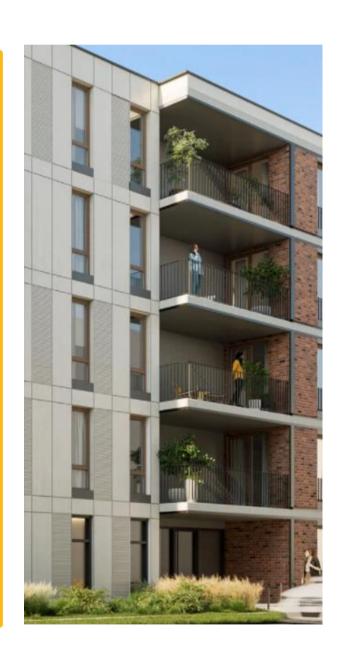
Stages under construction: 1

No. of units: 160 units

Total sellable area: ca. 7,9k sqm

Start of construction: Q1 2021

Planned completion date: Q4 2022



#### **Royal Residence**

City: Warsaw District: Wilanów

No. of stages: 7

Stages under construction\*: 4

No. of units: 1 140 units

Total sellable area: ca. 64,2k sqm

Start of construction: Q4 2021

Planned completion date: Q1 2025

<sup>\*</sup> Including stages in presale which construction has not yet begun (as at 30 June 2022).

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### **Description of investments – under construction (8)**



#### Kameralna Olszówka

City: Wrocław District: Krzyki

No. of stages: 1

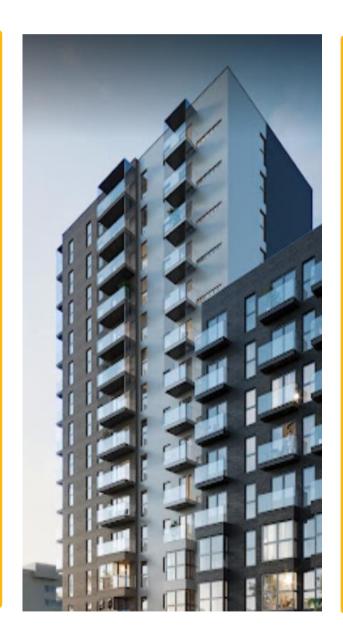
Stages under construction: 1

No. of units: 55 units

Total sellable area: ca. 3,2k sqm

Start of construction: Q2 2021

Planned completion date: Q4 2022



#### Początek Piątkowo

City: Poznań
District: Piątkowo

No. of stages: 6

Stages under construction: 1

No. of units: 1 430 units

Total sellable area: ca. 64,1k sqm

Start of construction: Q3 2021

Planned completion date: Q1 2027



#### Sady Ursynów

City: Warsaw District: Ursynów

No. of stages: 5

Stages under construction\*: 1

No. of units: 600 units

Total sellable area: ca. 28,6k sqm

Start of construction: Q2 2022

Planned completion date: Q4 2025

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## **Description of investments – under construction (9)**



#### Wiśniowa Aleja

City: Gdańsk

No. of stages: 2

District: Ujeścisko

Stages under construction\*: 2

No. of units: 200 units

Total sellable area: ca. 9,7k sqm

Start of construction: Q1 2022

Planned completion date: Q1 2025



#### **VISTA**

City: Gdańsk

District: Piecki-Migowo

No. of stages: 1

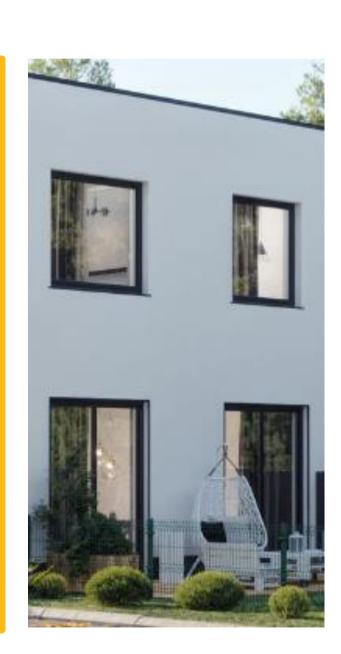
Stages under construction\*: 1

No. of units: 90 units

Total sellable area: ca. 4,4k sqm

Start of construction: Q2 2022

Planned completion date: Q4 2023



#### Dożynkowa 43

City: Wrocław District: Krzyki

No. of stages: 1

Stages under construction\*: 1

No. of units: 11 units

Total sellable area: ca. 1,5k sqm

Start of construction: Q2 2022

Planned completion date: Q4 2023

<sup>\*</sup> Including stages in presale which construction has not yet begun (as at 30 June 2022).

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### **Description of investments – under construction (10)**



#### Osiedle nad Widawą

City: Wrocław
District: Psie Pole

No. of stages: 1

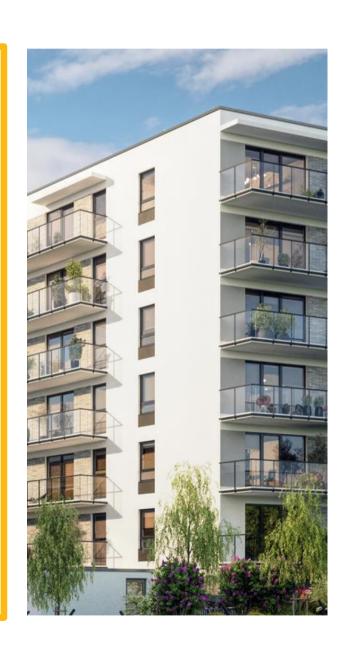
Stages under construction\*: 1

No. of units: 138 units

Total sellable area: ca. 6,8k sqm

Start of construction: Q2 2022

Planned completion date: Q4 2023



#### **Rytm Mokotowa**

City: Warszawa District: Mokotów

No. of stages: 6

Stages under construction\*: 2

No. of units: 1 060 units

Total sellable area: ca. 58,7k sqm

Start of construction: Q2 2022

Planned completion date: Q2 2026



### Praga Piano

City: Warszawa District: Praga Południe

No. of stages: 1

Stages under construction\*: 1

No. of units: 214 units

Total sellable area: ca. 15,7k sqm

Start of construction: Q2 2022

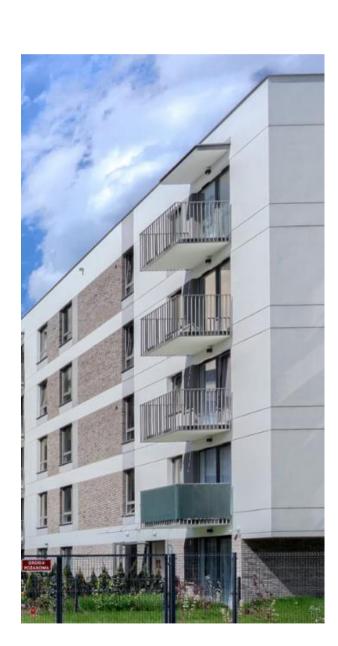
Planned completion date: Q2 2024

<sup>\*</sup> Including stages in presale which construction has not yet begun (as at 30 June 2022).

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## **Description of investments – under construction (11)**



#### Jutrzenki

City: Warszawa District: Włochy

No. of stages: 1

Stages under construction\*: 1

No. of units: 133 units

Total sellable area: ca. 6,8k sqm

Start of construction: Q2 2022

Planned completion date: Q3 2024



#### Wendy

City: Gdynia

District: Śródmieście

No. of stages: 5

Stages under construction\*: 1

No. of units: 780 units

Total sellable area: ca. 40,0k sqm

Start of construction: Q2 2022

Planned completion date: Q2 2026

<sup>\*</sup> Including stages in presale which construction has not yet begun (as at 30 June 2022).

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## **Description of investments – completed (1)**



#### Szczęśliwy Dom

City: Warsaw
District: Ochota

No. of stages: 3

No. of units: 304 units

Total sellable area: 18,1k sqm

Start of construction: Q4 2005 Completion date: Q2 2008



#### Osiedle Zdrowa

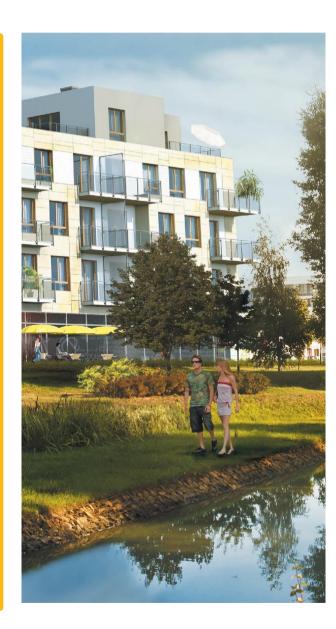
City: Warsaw District: Wilanów

No. of stages: 5

No. of units: 865 units

Total sellable area: 57,0k sqm

Start of construction: Q1 2007 Completion date: Q1 2013



### Nowa Rezydencja Królowej Marysieńki

City: Warsaw District: Wilanów

No. of stages: 10

No. of units: 1 350 units

Total sellable area: 108,7k sqm

Start of construction: Q4 2001 Completion date: Q2 2014

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## **Description of investments – completed (2)**



#### **City Apartments**

City: Warsaw District: Żoliborz

No. of stages: 6

No. of units: 1 190 units
Total sellable area: 88,0k sqm

Start of construction: Q1 2008 Completion date: Q3 2015



#### Osiedle Królewskie

City: Warsaw District: Wilanów

No. of stages: 6

No. of units: 640 units
Total sellable area: 38,0k sqm

Start of construction: Q2 2013 Completion date: Q4 2015



#### **Albatross Towers**

City: Gdansk
District: Przymorze

No. of stages: 5

No. of units: 860 units

Total sellable area: 42,6k sqm

Start of construction: Q2 2011 Completion date: Q3 2016

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## **Description of investments – completed (3)**



#### Królewski Park

City: Warsaw District: Wilanów

No. of stages: 6

No. of units: 528 units

Total sellable area: 27,6k sqm

Start of construction: Q3 2014 Completion date: Q3 2016



#### Park Wola Residence

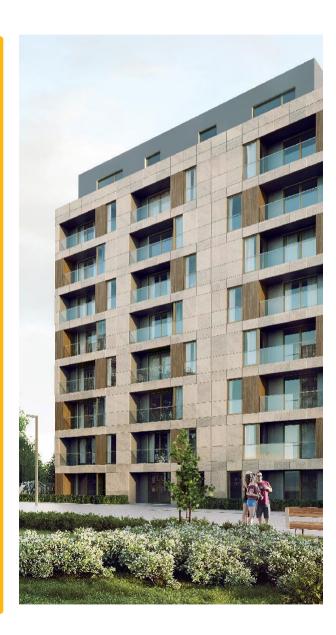
City: Warsaw District: Wola

No. of stages: 1

No. of units: 317 units

Total sellable area: 16,9k sqm

Start of construction: Q4 2014 Completion date: Q2 2016



#### Modern Żoliborz

City: Warsaw
District: Żoliborz

No. of stages: 1

No. of units: 138 units

Total sellable area: 7,9k sqm

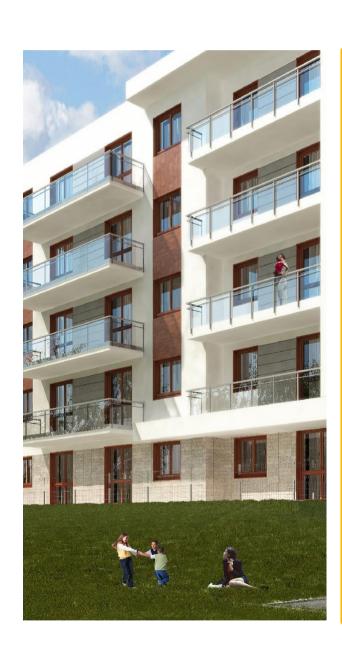
Start of construction: Q1 2015

Completion date: Q2 2016

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## **Description of investments – completed (4)**



#### **Young City**

City: Warsaw District: Bemowo

No. of stages: 9

No. of units: 1 302 units
Total sellable area: 65,2k sqm

Start of construction: Q3 2012 Completion date: Q4 2016



#### **Młody Wilanów**

City: Warsaw District: Wilanów

No. of stages: 3

No. of units: 257 units

Total sellable area: 12,8k sqm

Start of construction: Q4 2014

Completion date: Q2 2017



#### Mila Baltica

City: Gdansk District: Zaspa

No. of stages: 2

No. of units: 280 units

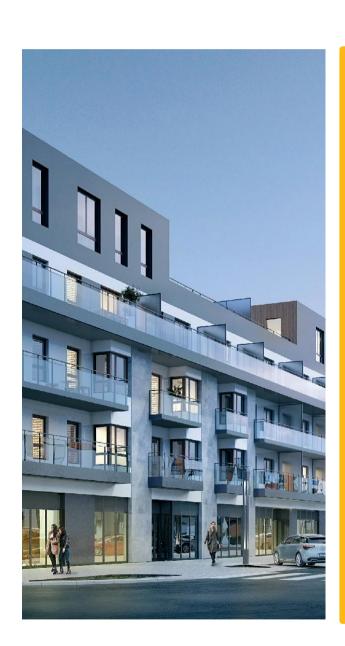
Total sellable area: 14,9k sqm

Start of construction: Q3 2015 Completion date: Q3 2017

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## **Description of investments – completed (5)**



#### **Apartamenty Villa Nobile**

City: Warsaw District: Wilanów

No. of stages: 3

No. of units: 637 units

Total sellable area: 39,1k sqm

Start of construction: Q1 2016 Completion date: Q4 2017



#### Słoneczna Morena

City: Gdansk

District: Piecki-Migowo

No. of stages: 22

No. of units: 1 983 units

Total sellable area: 107,8k sqm

Start of construction: Q4 2009 Completion date: Q4 2018



#### MoreNova

City: Gdansk

District: Piecki-Migowo

No. of stages: 3

No. of units: 518 units

Total sellable area: 25,0k sqm

Start of construction: Q2 2016

Completion date: Q2 2019

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### **Description of investments – completed (6)**



#### **Ogrody Wilanów**

City: Warsaw District: Wilanów

No. of stages: 3

No. of units: 221 units

Total sellable area: ca. 11,8k sqm

Start of construction: Q2 2018 Completion date: Q4 2019



#### **Green Mokotów**

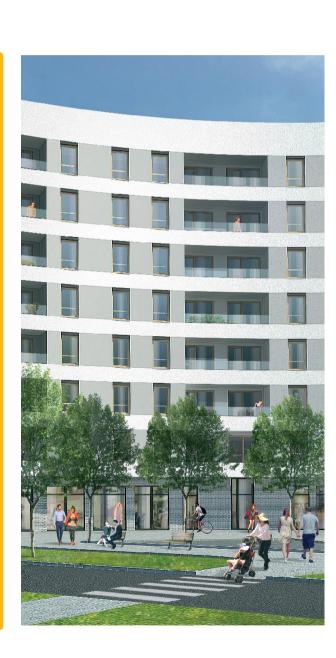
City: Warsaw District: Mokotów

No. of stages: 9

No. of units: 673 units

Total sellable area: ca. 42,6k sqm

Start of construction: Q2 2016 Completion date: Q4 2019



### Stacja Nowy Ursus

City: Warsaw District: Ursus

No. of stages: 5

No. of units: 1 238 units

Total sellable area: ca. 60,6k sqm

Start of construction: Q2 2016

Completion date: Q4 2019

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## **Description of investments – completed (7)**



#### **Forum Wola**

City: Warsaw District: Wola

No. of stages: 4

No. of units: ca. 880 units

Total sellable area: ca. 47,3k sqm

Start of construction: Q3 2017 Completion date: Q4 2020



#### **Praga Arte**

City: Warsaw District: Praga Południe

No. of stages: 1

No. of units: ca. 250 units

Total sellable area: ca. 12,9k sqm

Start of construction: Q3 2019 Completion date: Q4 2020



#### Leśna Przystań

City: Wroclaw

District: Osobowice

No. of stages: 1

No. of units: ca. 30 units

Total sellable area: ca. 3,8k sqm

Start of construction: Q1 2019 Completion date: Q4 2020

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## **Description of investments – completed (8)**



#### Willa Nad Potokiem

City: Wroclaw
District: Fabryczna

No. of stages: 1

No. of units: 13 units

Total sellable area: ca. 0,7k sqm

Start of construction: Q3 2019 Completion date: Q2 2021



#### Uroczysko

City: Wroclaw
District: Psie Pole

No. of stages: 3

No. of units: 309 units

Total sellable area: ca. 14,8k sqm

Start of construction: Q1 2020 Completion date: Q4 2021



#### Zajezdnia Wrzeszcz

City: Gdansk
District: Wrzeszcz

No. of stages: 14

No. of units: 1 615 units

Total sellable area: ca. 84,6k sqm

Start of construction: Q4 2016 Completion date: Q2 2022

## **Summary H1 2022**





Please contact us: Investor Relations ROBYG S.A. ri@robyg.com.pl (22) 419 11 00 Units presold: **1 083** (net after cancellations)

Number of signed development agreements: **1241** (net after cancellations)

Number of units recognized in revenues: 785

Units on offer: 5 187 (out of which <1% are finished goods)

Revenues: PLN 368 million

Strong cash position\*: PLN 407 milion

Operating cash flow: PLN **156** milion (excl. purchase of new plots)

<sup>\*</sup> Including amounts kept on individual escrow accounts.

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