



TAG IMMOBILIEN GROUP







PART 01 Summary

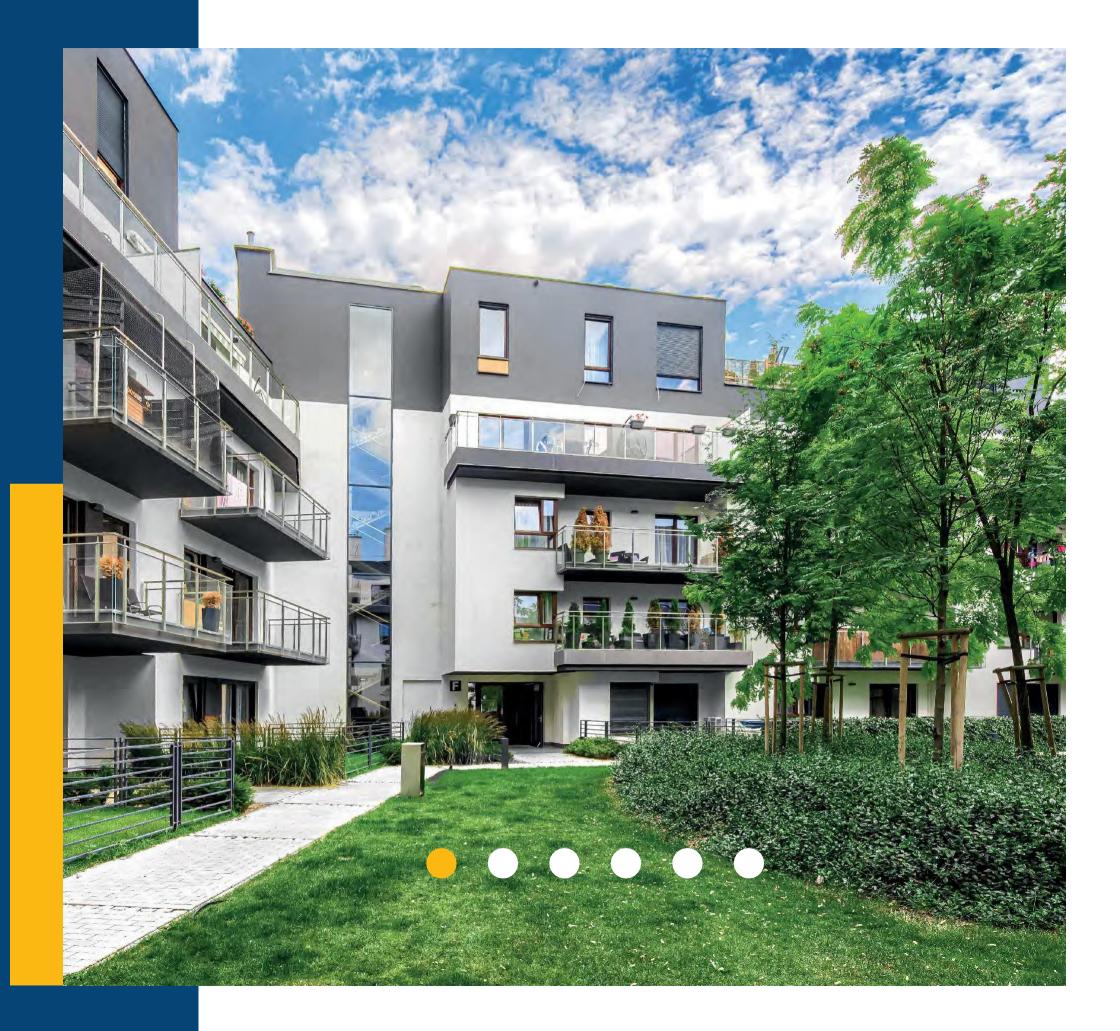
PART 02 Sales results and revenue perspective

PART 03 Financial results

PART 04 Plans of ROBYG Group

PART 05 ESG

PART 06 Appendices





# PART 01 Summary 1Q 2025

#### $\bullet \bullet \bullet \bullet \bullet \bullet$

### Financial Results 1Q 2025

### **Revenues**

**177** mln PLN

- 1.1

- .

# **Strong cash position\***



- •

\* Including amounts kept on individual escrow accounts.

# ROBYG

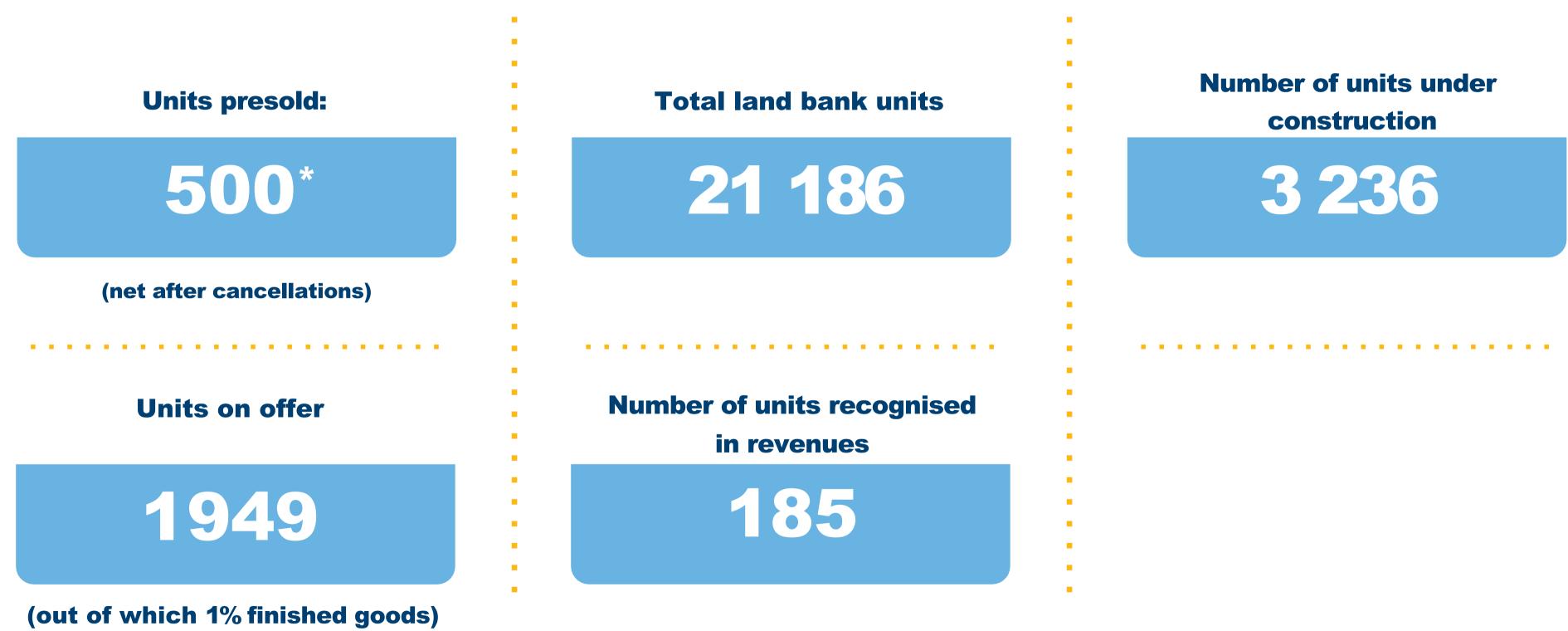
- -

# **Operating cash flow**

# **181 min PLN**

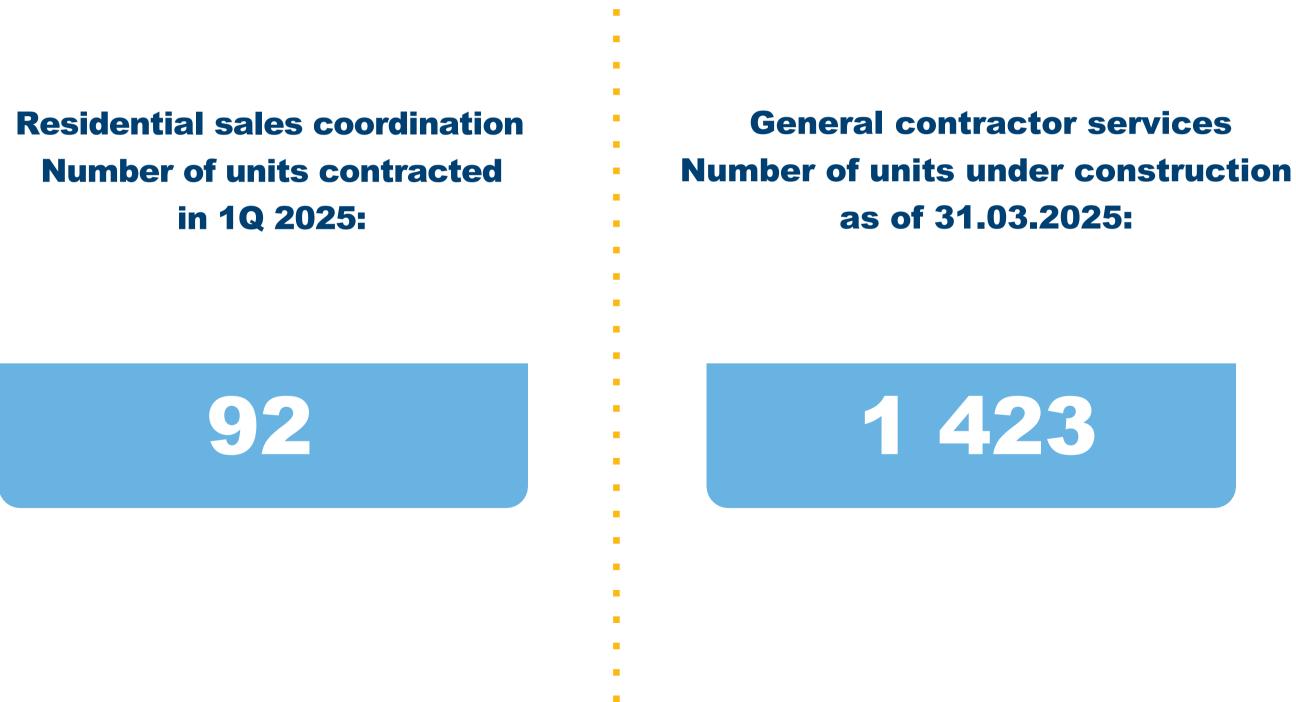
# (excl. purchases of new plots)

#### $\bullet \bullet \bullet \bullet \bullet \bullet \bullet$



#### 

# **ROBYG Group's activities for other entities within TAG Poland\***



\*Vantage Development (incl. jointly controlled projects) and TAG Residential (directly owned by TAG)

# ROBYG

**Revenue from services provided to** other entities within TAG Poland in 1Q 2025:

# 34 mln PLN

5

#### $\bullet \bullet \bullet \bullet \bullet \bullet$

ROBYG Group – material acquisitions and financial activities

# New financing: 470 mln PLN

### **FINANCIAL ACTIVITY**

#### **CREDIT FACILITIES**

• revolving loan with the limit of PLN 70 mln\*

\*Signed in 2Q 2025.

#### BONDS

- new issuance of bonds (PF series) PLN 250 mln
- new issuance of bonds (PG series) PLN 150 mln\*\*

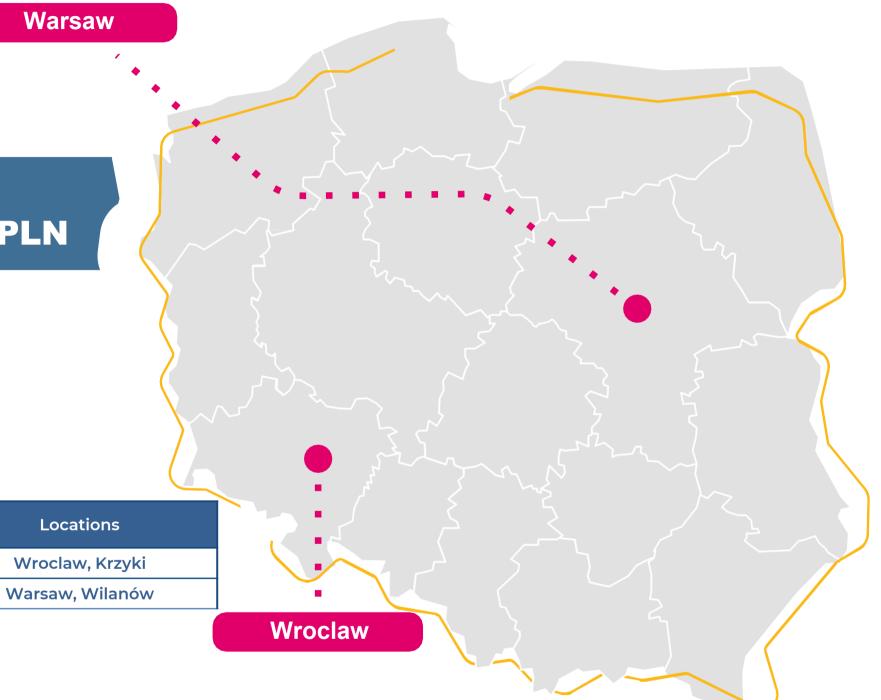
### NEW PLOTS approx. 318 mln PLN

- Area of plots [ha]Type of contracts2,9Final7,3FinalTotal: 10,2
- .
- .
- .
- .

- •
- •

\*\*Issuance in 2Q 2025.

# ROBYG



Total expected potential for construction of ca. >122k sqm of usable area.



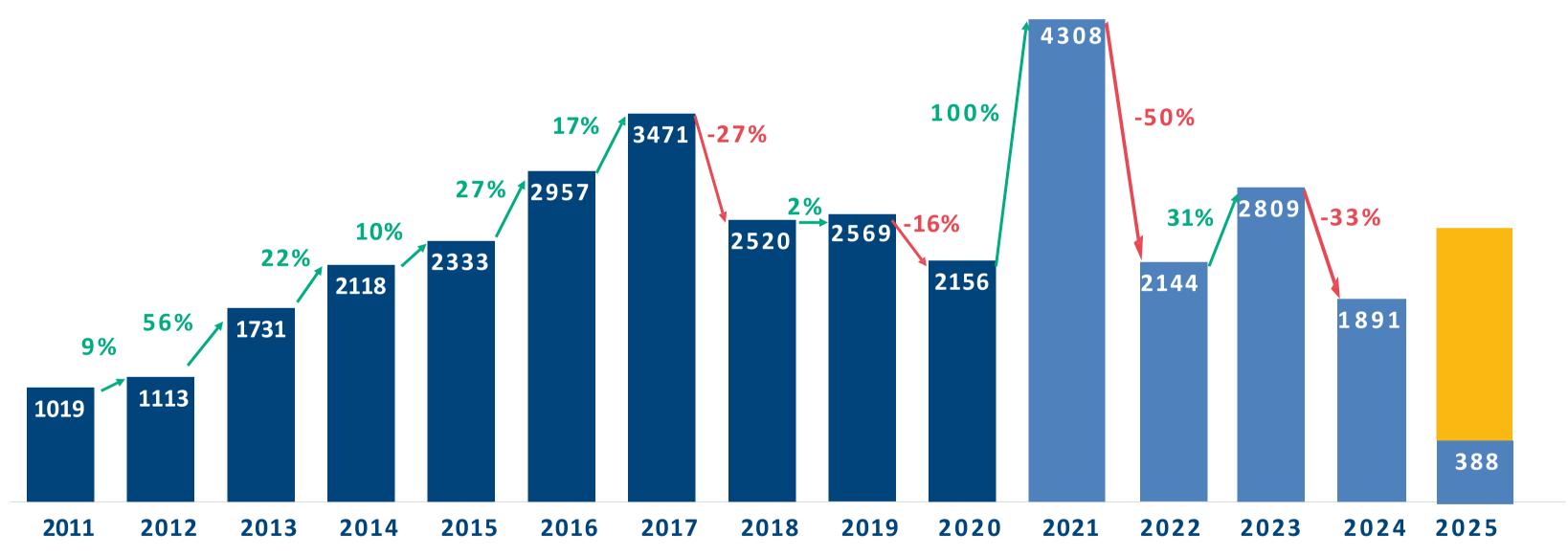


# PART 02

# Sales results & revenue perspective

#### 

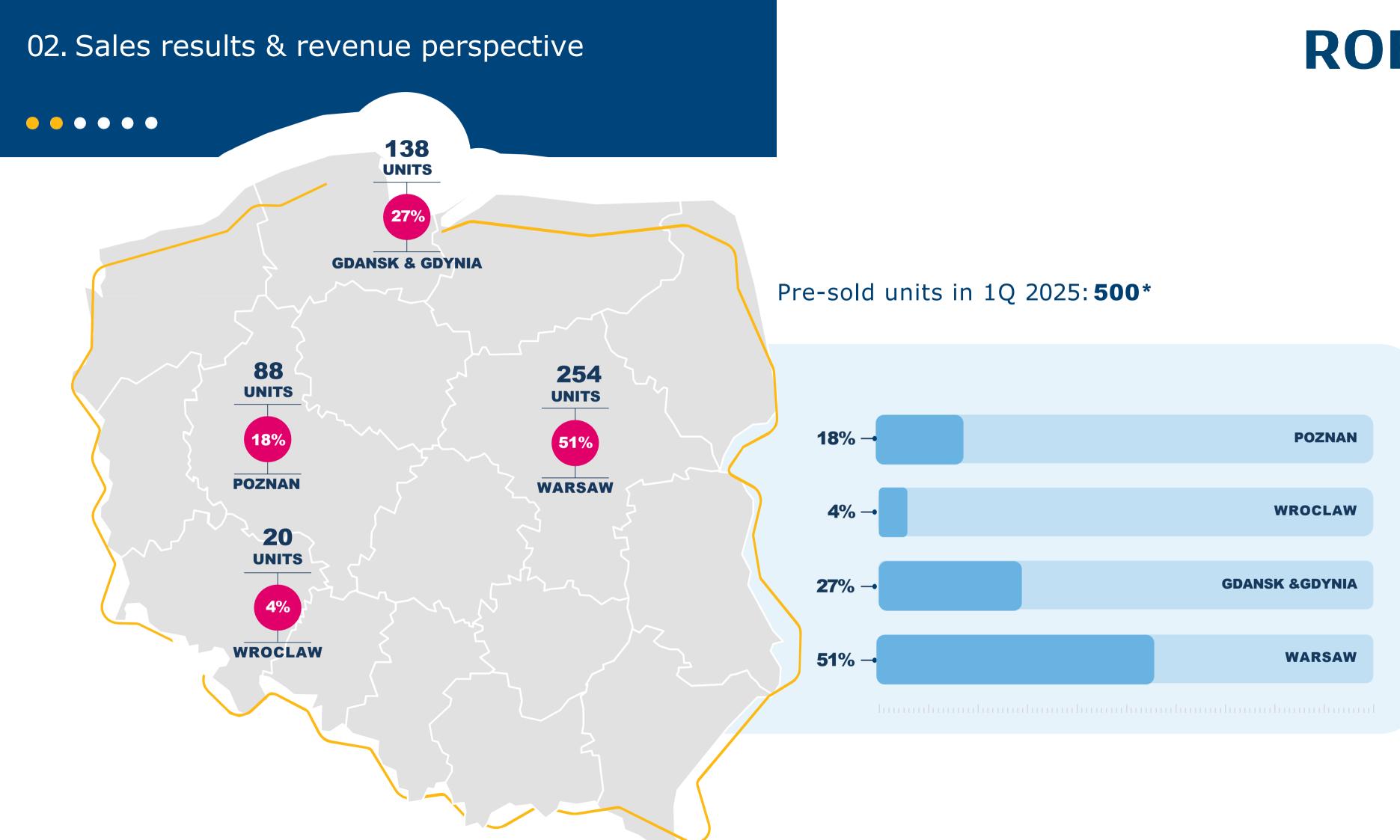
Developer and preliminary agreements signed in 1Q 2025:388\*



\* Incl. 65 agreements in jointly controlled projects

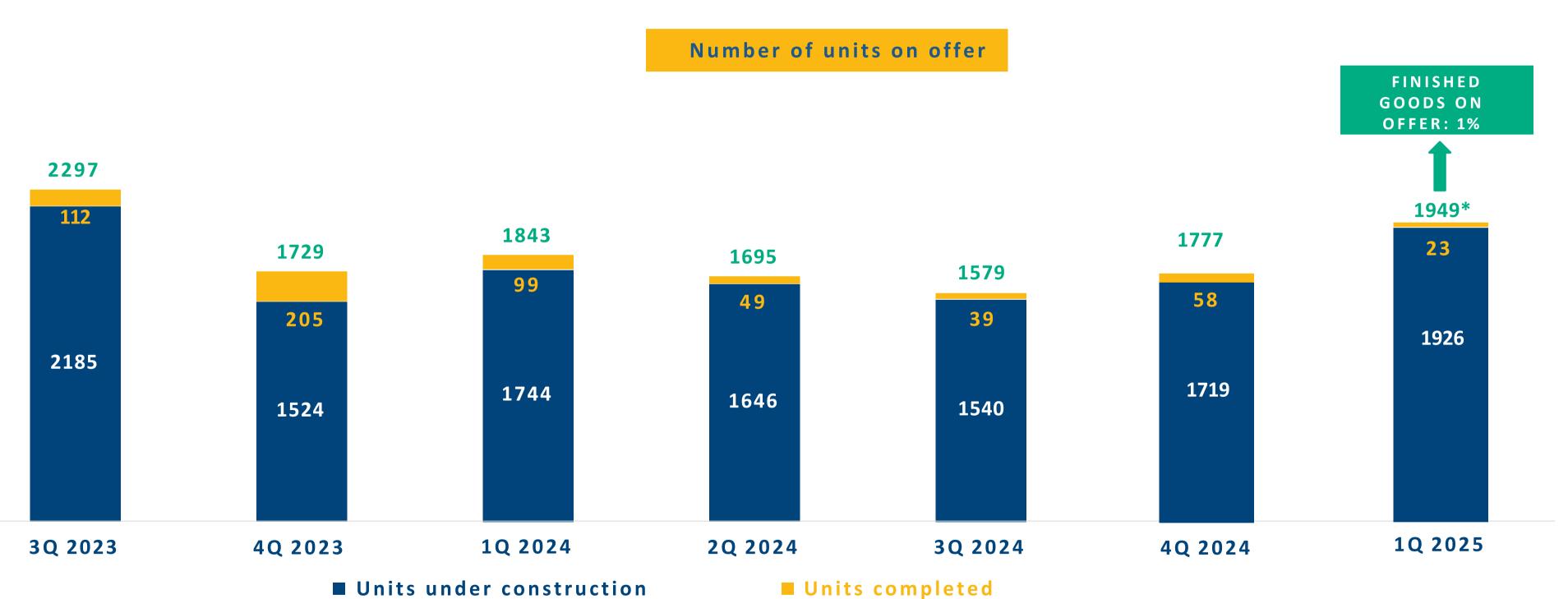
**Note:** Until 2020, contracted units included signed reservation and preliminary agreements. Since 2021, in line with amendments to the Developer Act, contracted units refer to signed developer and preliminary agreements.





#### $\bullet \bullet \bullet \bullet \bullet \bullet \bullet$

#### **ROBYG Group – units on offer**



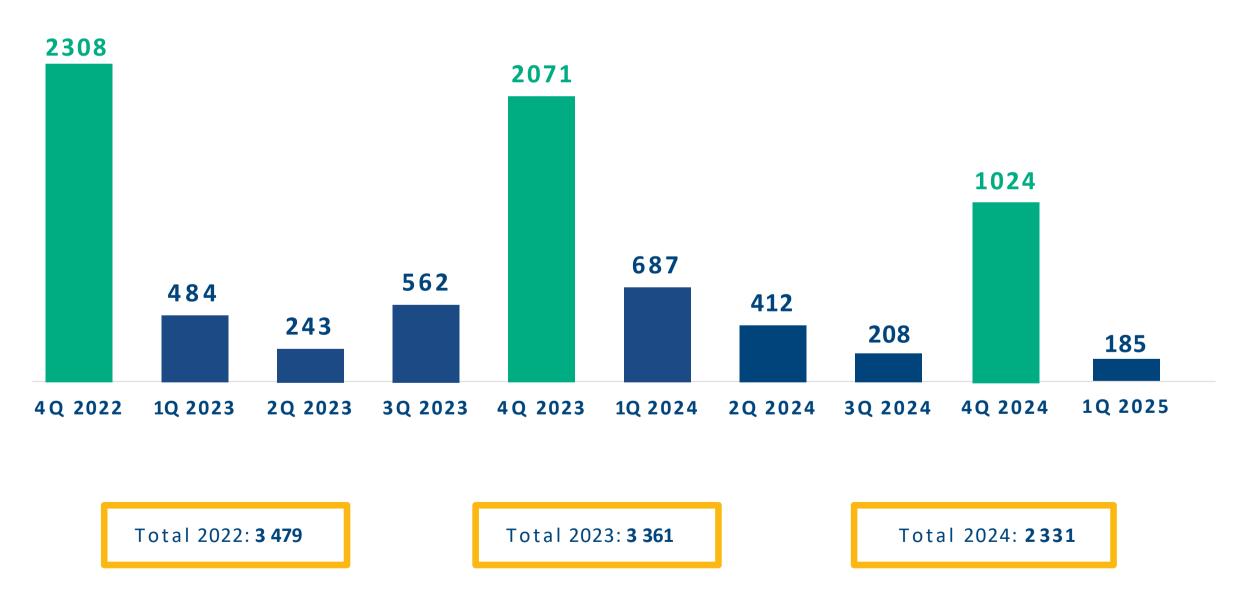
\*Incl. 351 units on offer in jointly controlled projects.

.

#### $\bullet \bullet \bullet \bullet \bullet \bullet$

**ROBYG Group – revenue recognition (as at March 31st, 2025)** 

Number of units recognized in revenues (quarterly)



\*Incl. 351 units not presold in jointly controlled projects.

\*\*Incl. 447 units presold in jointly controlled projects.

# ROBYG

#### **Recognition potential of units in revenues:**

Units not presold and not recognized\*: 1949

Completed: 23

Under construction: **1215** Which construction has not started yet: **711** 

Units presold and not recognized\*\*: 2289

Completed: 150

Under construction: 2115

Which construction has not started yet, but included in pre-sales process: **24** 

#### 

### Number of units to be completed in 2025-2026 and also (contracted) until March 31st 2025

	20	025	20	)26		contracted 5+2026
	Total units	Contracted	Total units	Contracted	Total units	Contracted
<b>Rytm Mokotowa, Wendy</b> (jointly controlled) – Warsaw & Gdynia	-	-	736	(385)	736	(385)
Modern City, Young City 2 – Warsaw	-	-	329	(175)	329	(175)
Royal Residence, Praga Piano – Warsaw	445	(434)	208	(74)	653	(508)
<b>Sady Ursynów, Osiedle Kameralne</b> – Warsaw	214	(142)	96	-	310	(142)
<b>Porto, Kobieli, Leszczynskich 2</b> – Gdansk & Gdynia	359	(359)	351	(41)	710	(400)
<b>Szumilas, Foresteria, Rosa</b> – Gdansk	48	(32)	353	(89)	401	(121)
Nadmotławie Estates – Gdansk	-	-	235	(70)	235	(70)
Jagodno, Początek Piątkowo, Przystanek Tarnogaj, Apartamenty Krakowska – Wroclaw & Poznan	519	(293)	186	(25)	705	(318)
	1585	(1 260)	2 494	(859)	4 079	(2 119)
	296	(170)	612**	-	612**	-
	1881	(1 430)	3 759	(859)	4 691	(2 119)
	+296	-	+482	-	+778	-
Potential of handovers	2 177	(1 430)	3 588	(859)	5 469	(2 289)
Handovers (estimated)	1 695	(1 695)	2 700	(2 700)	4 395	(4 395)
		84%		32%		52%

\* Units completed in prior years to be recognised.

\*\* Units planned to be completed in 2026 which sale has not started yet as 31.03.2025.

#### $\bullet \bullet \bullet \bullet \bullet \bullet$

### Number of units to be completed in 2025

### Gdansk & Gdynia

#### Warsaw

Project	Total no. of units to be completed in 2025
Porto	359
Rosa	48
TOTAL	407

Project	Total no. of units t completed in 202
Osiedle Kameralne	65
Praga Piano	218
Royal Residence	227
Sady Ursynów	149
TOTAL	659

# ROBYG

### Wroclaw & Poznan

units to be d in 2025	Project	Total no. of units to be completed in 2025
65	Początek Piątkowo	304
218	Jagodno	86
227	Przystanek Tarnogaj	129
149	TOTAL	519

### **TOTAL: 1585**

#### $\bullet \bullet \bullet \bullet \bullet \bullet$

### Number of units to be completed in 2026

### Gdansk & Gdynia

#### Warsaw

Project	Total no. of units to be completed in 2026
Nadmotławie	235
Rosa Residence	60
Szumilas	166
W e n d y *	144
Kobieli	59
Foresteria	127
Leszczynskich	137
TOTAL	1 083

Project	Total no. of units to be completed in 2026
Modern City	150
Young City 2	179
Sady Ursynów	96
Rytm Mokotowa*	592
Royal Residence	208
Other**	398
TOTAL	1 623

\* Jointly controlled project.

\*\* Including 612 units planned to completed in 2026, which sale has not started as at 31.03.2025

# ROBYG

### Wroclaw & Poznan

Project	Total no. of units to be completed in 2026
Apartamenty Krakowska	186
Other**	214
TOTAL	400

### **TOTAL: 3106\*\***





# PART 03 Financial results

#### $\bullet \bullet \bullet \bullet \bullet \bullet$

(PLNk)	Q1 2025
Revenues	176 846
Sales of residential and commercial units	99 725
Revenues from sales to related parties	68 576
Other revenues	8 545
Cost of sales	(141 988)
Cost of units sold	(67 585)
Costs related to services provided to related parties	(69 938)
Other costs	(4 465)
Gross profit on sales	34 858
Selling and marketing expenses	(7 064)
Administrative expenses	(16 024)
Other*	6 863
Operating profit	18 633
Finance income	6149
Finance costs	(4 505)
Profit before tax	20 277
Income tax expense	(3 688)
Net profit	16 589
Net profit attributable to equity holders of the parent	16 796
Gross profit margin on sales	19,7%
Margin on sales of residential and commercial units	32 140
Margin on sales of residential and commercial units (%)	32,2%

Q1 2024	Change	2024
401 824	(55,99%)	1 301 353
374 989	(73,41%)	1 116 457
23 202	195,56%	166 513
3 633	135,21%	18 383
(317 475)	(55,28%)	(975 391)
(294 399)	(77,04%)	(814 561)
(18 627)	275,47%	(141 484)
(4 449)	0,36%	(19 346)
84 349	(58,67%)	325 962
(5 922)	19,28%	(24 111)
(13 743)	16,60%	(62 254)
(2 212)	(410,26%)	51 899
62 472	(70,17%)	291 496
<b>62 472</b> 9 780	<b>(70,17%)</b> (37,13%)	<b>291 496</b> 34 455
9 780	(37,13%)	34 455
9 780 (3 095)	(37,13%) 45,56%	34 455 (9 745)
9 780 (3 095) <b>69 157</b>	(37,13%) 45,56% <b>(70,68%)</b>	34 455 (9 745) <b>316 206</b>
9 780 (3 095) <b>69 157</b> (13 562)	(37,13%) 45,56% <b>(70,68%)</b> (72,81%)	34 455 (9 745) <b>316 206</b> (58 088)
9 780 (3 095) <b>69 157</b> (13 562) <b>55 595</b>	(37,13%) 45,56% (70,68%) (72,81%) (70,16%)	34 455 (9 745) <b>316 206</b> (58 088) <b>258 118</b>
9 780 (3 095) <b>69 157</b> (13 562) <b>55 595</b> <b>55 703</b>	(37,13%) 45,56% (70,68%) (72,81%) (70,16%) (69,85%)	34 455 (9 745) <b>316 206</b> (58 088) <b>258 118</b> <b>259 065</b>
9 780 (3 095) <b>69 157</b> (13 562) <b>55 595</b> <b>55 703</b> <b>21,0%</b>	(37,13%) 45,56% (70,68%) (72,81%) (70,16%) (69,85%) N/A	34 455 (9 745) <b>316 206</b> (58 088) <b>258 118</b> <b>259 065</b> <b>25,1%</b>

#### $\bullet \bullet \bullet \bullet \bullet \bullet$

### **Financial condition**

(PLNk)	Q1 2025
Total assets, including:	3 904 172
Non-current assets, including:	1 262 686
Investment properties and investment properties under construction	931 189
Loans granted to related parties	150 785
Inventories	1972 583
Trade and other receivables	304 160
Amounts kept on individual escrow accounts	135 529
Cash and cash equivalents	131 086
Equity:	1 768 067
Total liabilities, including:	2 136 105
LT interest bearing liabilities	551 075
Current trade and other payables	412 253
Current interest bearing liabilities	193 501
Advances received from clients	573 349

Q1 2024	Change	2024
3 262 121	19,68%	3 565 598
733 576	72,13%	1 003 056
455 648	104,37%	680 224
158 383	(4,80%)	147 714
1 731 190	13,94%	1 797 756
135 684	124,17%	311 382
143 019	(5,24%)	152 126
505 871	(74,09%)	210 758
1 553 260	13,83%	1 751 478
1 708 861	25,00%	1 814 120
296 518	85,85%	404 229
195 505	110,87%	301 661
114 169	69,49%	189 485
737 997	(22,31%)	508 516

#### $\bullet \bullet \bullet \bullet \bullet \bullet$

### Statement of cash flow

(PLNk)	Q1 2025	Q1 2024	2024
Net cash flows from operating activities, including:	8 406	233 138	64 028
Expenditures for the purchase of new plots	(172 904)	(11 300)	(432 949)
Net cash flows from investing activities, including:	(223 322)	(5 305)	(272 203)
Purchase of investment properties and costs incurred in connection with them	(242 144)	(3 172)	(321 627)
Net cash flows from financing activities, including:	135 244	(62 813)	78 082
Proceeds from loans and borrowings	157 956	5 318	954 073
Proceeds from bonds issuance	250 000	-	-
Repayment of bank and loans	(294 197)	(65 441)	(614 484)
Repayment of bonds	-	-	(210 000)
Paid dividend	-	-	_
Interest and commissions paid	(7 467)	(1 824)	(40 681)
Net change in cash and cash equivalents	(79 672)	165 020	(130 093)

#### $\bullet \bullet \bullet \bullet \bullet \bullet$

### Debt financing

Nominal value and maturity of bank credit facilities and bonds as at March 31st 2025 (PLNm).

### **DEBT - Aging**

	<1 year	1-2 years	2-3 years	3-4 years	4-5 years	Over 5 years	Total
BANK CREDIT FACILITIES	76,38	135,36	60,12	0,00	0,00	0,00	271,86
BONDS	60,00	90,00	0,00	250,00	0,00	0,00	400,00
TOTAL	136,38	225,36	60,12	250,00	0,00	0,00	671,86

#### $\bullet \bullet \bullet \bullet \bullet \bullet \bullet$

#### Leverage and collections as at March 31st 2025

Net debt ratio\* = 0,25

\* Net debt ratio = net debt \*\* / equity \*\* Net debt = interest bearing liabilities + derivatives + guarantees granted – intercompany loans – cash and cash equivalents – amounts kept on individual escrow accounts

Amount collected from clients and sold plots in 1Q 2025\*\*\* = PLN 231 million

Amount to be collected from clients\*\*\* = PLN 968 million based on the signed agreements with clients

\*\*\* including funds from jointly controlled projects





# PART 04 Plans of ROBYG Group

#### $\bullet \bullet \bullet \bullet \bullet \bullet$

### Strategic goals

Residential sales in 2025 at the level of approx. 2 600 units\*

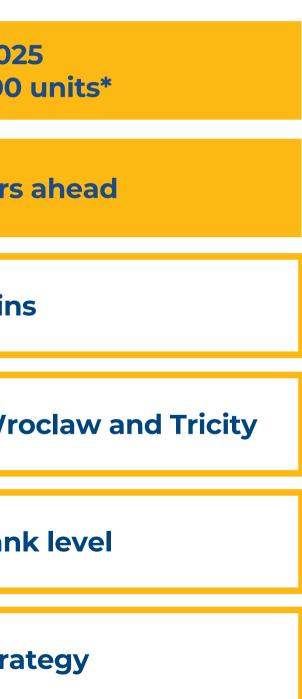
**Increasing sales in the years ahead** 

Maintaining of margins

**Expansion of activities in Warsaw, Wroclaw and Tricity** 

Maintaining of the land bank level

**Realisation of the ESG strategy** 



#### $\bullet \bullet \bullet \bullet \bullet \bullet \bullet$

#### Strategy

Strategy for the operational and business activities of the ROBYG Group agreed with TAG Immobilien AG (hereinafter: "TAG") for all TAG activities on the Polish residential market, i.e. for the activities of the ROBYG Group and Vantage Development S.A.

Areas	ROBYG Group	Vantage Development Group		
Legal structures	Separate capital groups			
Business segment	Construction and sale of residential and commercial units	PRS (private rented sector) — flats for rent		
Financing	Own funds and external financing	Activities funded by TAG and external financing		
Management structure	Common management structure and shared auxiliary functions supporting the main operating activities (in areas such as finance, marketing, administration, etc.)			
Transactions between groups	Provided on market terms.			

#### $\bullet \bullet \bullet \bullet \bullet \bullet$

### Total land bank 21 186\*\* units + 1 949 units on offer = 23 135 units

Gdansk&Gdynia			Warsaw			Wroclaw		
District	Number of units	%	District	Number of units	%	District	Number of units	%
Ujescisko	53	1%	Wilanow	800	<b>7</b> %	Krzyki	412	<b>22</b> %
Zabornia	66	1%	Ochota	539	5%	Stare Miasto	299	16%
Zaspa	459	9%	Białołęka	1 960	17%	Other*	1 176	62%
Środmiescie (Gdansk)	1 238	25%	Bemowo / Jelonki	235	2%	TOTAL: 1 887 units – 9%		6
Nowy Port	147	3%	Ursus	495	4%	Lodz		
Kowale	355	<b>7</b> %	Tarchomin	12	<1%	District	Number of units	%
Wielki Kack	777	16%	Wlochy	860	<b>7</b> %	Srodmiescie	405	100%
Oliwa	897	18%	Bemowo / Chrzanow	522	5%	TOTAL: 405 units – 2%		
Obłuże	136	3%	Mokotow / Czerniakow	1 015	9%			
Olszynka	234	5%	Ursynow	96	1%			
Środmiescie (Gdynia)	611	12%	Other*	4 850	43%			
TOTAL: 4 973 units – 23%		6	TOTAL: 11 384 units – 54%					

#### TOTAL\*\*: Gdansk & Gdynia + Warsaw + Wroclaw + Poznan + Lodz = 21 186 units

\* Includes preliminary land purchase agreements.

\*\* Units for which presale has already begun (as at 31.03.2025) not included. On which 1 230 units in jointly controlled projects.

# ROBYG

District	Number of units	%		
Piatkowo	453	18%		
Ostrow Tumski	1 232	<b>49</b> %		
Rataje	852	34%		
TOTAL: 2 537 units – 12%				

Poznan

#### $\bullet \bullet \bullet \bullet \bullet \bullet$

### **Commercial potential = 80 200 sqm of usable area**



\*Preliminary land purchase agreements.

# **ROBYG**

**GDANSK** 15 200





# PART 05

ESG

# Creating people and planet friendly spaces

27

# **05. ESG** FOR SOCIETY AND ENVIRONMENT

#### $\bullet \bullet \bullet \bullet \bullet \bullet \bullet$

# MISSION

**OUR VALUES** 

"Our goal at ROBYG is to build homes and suitable surroundings for our clients. We develop homes and housing developments for entire communities that are integrated with the surrounding investments. We aim to build for the benefit of our clients with consideration for the nature and communities which already exist."



Oscar Kazanelson Chairman of the Supervisory Board

#### CARE



The protection of natural resources and care for the environment are very important to us, hence we implement ecological solutions in all of our housing estates.

#### **SUPPORT**

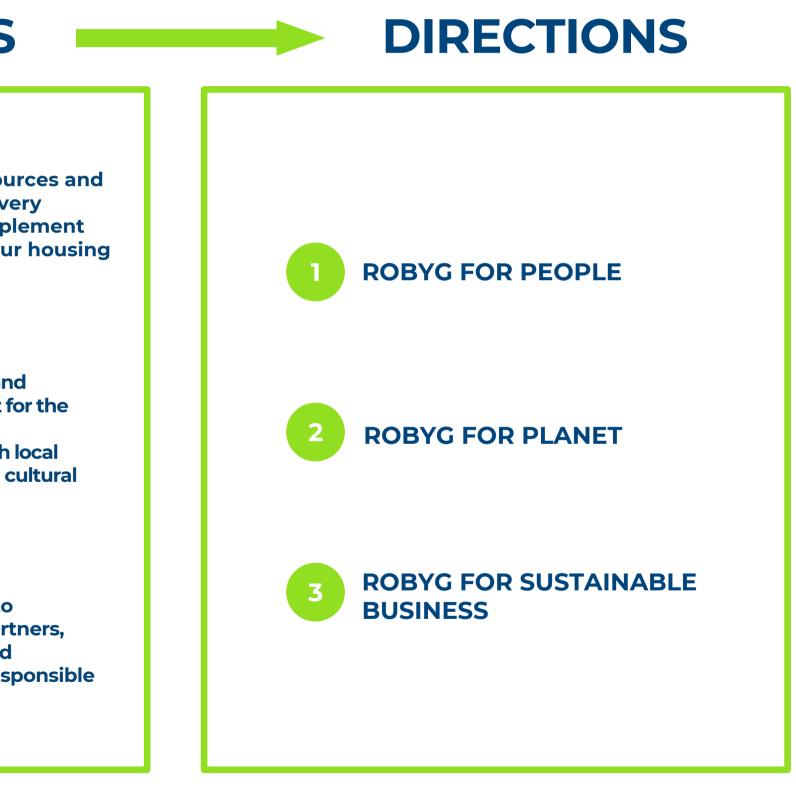


We support local communities and foundations, we provide support for the most deprived members of the communities. We cooperate with local businesses and take part in local cultural and sporting events.

#### RESPONSIBILITY



We act responsibly, choosing to cooperate with trustworthy partners, caring for the environment, and managing the company in a responsible way.



### **05. ESG** FOR SOCIETY AND ENVIRONMENT

# The biggest ESG successes in 2024

Development of a consolidated sustainability report in cooperation with TAG, in accordance with the European Sustainability Reporting Standards (ESRS)

Voluntary assurance of the sustainability report by an external auditor

Adoption and implementation of the ESG Strategy for 2024–2028

Launch of preparations for the construction of rental investments in line with the EU Taxonomy

\* An Ep indicator (primary energy demand of the building) 10% lower than the required level (65 kWh/m²/year) means compliance with the EU Taxonomy requirement for "construction of new buildings", confirmed by energy performance certificates. A low Ep value translates into lower operating costs and reduced environmental impact.

# ROBYG

New methodology for calculating CO2e emission intensity and launch of Scope 3 reporting

88% of multi-family residential buildings constructed in 2024 have a primary energy demand (Ep) 10% lower than required\*

# 05. ESG – Environmental dimension **ROBYG FOR PLANET**

#### 



ROBYG for the Planet means that we lead a sustainable development process, and we fully respect the natural environment on all our projects.

### **Focus Areas**



- Leader of green transformation
- Water and biodiversity
- Green standard: successfully incorporating eco-friendly and lowcarbon solutions
- Making the 15-minute city concept a reality

#### We support sustainable goals United Nations:



- 1. ROBYG as the number 1 low-carbon housing developer in Poland: • Continuation of reporting CO2e emission intensity in Scope 1 and 2, and extension to Scope 3
- ROBYG by the end of 2025.
- 100% of renewable energy during the construction process in
- Reduction of buildings' primary energy demand by 10% (to 58.5 kWh/m²/year) by the end of 2027
- From 2028 onwards, 100% of newly built rental buildings by ROBYG to be compliant with the EU Taxonomy.
- 2. Water management and biodiversity protection as key areas of the construction process.
- 3. Dissemination and development of the Green Standard (see next slide) as a formally binding standard for all new buildings by ROBYG and Vantage.

- 4. Minimum 80% of ROBYG housing concepts to be in line with the 15-minute city concept by the end of 2025

# ROBYG

# **Strategic Goals**



# **05. ESG – Environmental dimension ROBYG FOR PLANET**

# **THE GREEN STANDARD**

In 2024, the Management Boards of ROBYG S.A. and Vantage Development S.A. officially adopted the Green Standard

It is an internal regulation that defines how construction works should be designed and carried out to ensure greater environmental sustainability.

The Green Standard provides a comprehensive set of guidelines aimed at reducing our environmental impact, protecting biodiversity, managing resources efficiently, and enhancing the living comfort of our residents.



15 minutes to all important services



Local estates green and recreation facilities inc. private parks and forest



LED lightning



Micromobility friendly estates with bicycle parkings and repair points





Flower meadows

**Birdhouses** and shelters for insects



Pro-ecological rain gardens and green roofs



Photovoltaic panels



Smart House system in The apartment



Solar benches



Outside and inside electric cars chargers



Triple - glazed windows



Environmentally friendly external insulation



Sidewalks from cubes anti-smog



Birdhouses and shelters for insects



Retention tank



Facilitiesfor people with disabilities



Green recreatior "Active design"

# 05. ESG – Social dimension **ROBYG FOR PEOPLE**

#### 



For us, construction is part of the process of creating new communities, which includes erecting buildings, developing infrastructure, shaping green areas, and creating spaces for recreation, integration, and relaxation.

### **Focus Areas**



- Employee well-being: be the employer that attracts, retains and grows people.
- Client satisfaction
- Community-friendly developer
- Education within the value chain

#### We support sustainable goals United Nations:



# **Strategic Goals**

- key objective.
- 2. ROBYG as a leader in equal opportunities:
- Zero discrimination in the workplace
- Balanced gender diversity in managerial positions
- Minimising the gender pay gap
- 3. To be an employer that attracts, develops and retains people.
- Monitoring and minimising employee turnover
- their skills

- 5. To be a housing developer that local communities and neighbours welcome
- through building public infrastructure to foster long-lasting social ties.

# ROBYG



1. ROBYG Zero Accidents: zero serious and fatal accidents on construction sites as a

80% of employees and collaborators are satisfied with their work or have improved

• 70% of employees and collaborators identify with the company's values

- 4. We give more! to be a developer offering affordable housing, higher standard
- without raising prices, and strong customer satisfaction

#### Achieve a customer satisfaction rate above 90% (NPS > 90%)

# **05. ESG – Governance dimension ROBYG FOR SUSTAINABLE BUSSINES**

#### 



We act responsibly by choosing to partner with local businesses, caring for the natural environment and managing the company responsibly while delivering strong financial results. Sustainable governance also means that we communicate about our business in a clear and transparent manner.

## **Focus Areas**



- ESG in management practices
- Business transparency through annual reporting
- Commitment to ESG initiatives
- Sustainable value chain management

#### We support sustainable goals United Nations:



# **Strategic Goals**

- 2. Engagement and continued cooperation in selected international and national initiatives related to responsible business conduct.

- 3.80% of key business partners' representatives trained in human rights, OHS, and the Code of Conduct by December 2027
- 4. Introduction of Human Rights due diligence procedures in the value chain by December 2027
- 2028.

- 7. Integration of ESG goals into the Management Board and senior management remuneration policy evaluation by 31 December 2024
- 8. Conducting business in a transparent manner, including annual sustainability reporting and reporting to the UN Global Compact

\* Estimated values. Data for all projects in company's history unless otherwise stated

# ROBYG



1. Supporting the implementation of the UN Sustainable Development Goals.

5. Maintaining zero violations of the Code of Conduct annually in the years 2024-

6. Ensuring 100% of employees and collaborators are trained in compliance.



#### $\bullet \bullet \bullet \bullet \bullet \bullet$

All of us at ROBYG acknowledge how important sustainable growth is for the envirnomnent and society. So far we have done a lot, but we treat this is a journey that will involve over time. Thus, we are committed to continuing our work to constantly improve our performance and disclose it to the broader market.







# PART 06 Appendices

## **06. Appendices**

#### $\bullet \bullet \bullet \bullet \bullet \bullet$

### Senior Management Team



<b>Alex Goor</b> Chairman of the SB of ROBYG Construction	<b>Filip Cackowski</b> Deputy CFO, CFO of ROBYG Construction	<b>Rafal Michalski</b> Head of Technical Department CEO ROBYG Construction	<b>Joanna</b> Sales & Mari in Warsaw
Years at ROBYG: 14	Years at ROBYG: 15	Years at ROBYG: 19	Years at

# ROBYG

**Artur Ceglarz** Vice President, Head of Business Dev.



Years at ROBYG: 20+

- CDO since 2019
- CFO 2007-2019

Dariusz Pawlukowicz Vice President, Head of HR



Years at ROBYG: 3

a Chojecka<br/>arketing Director<br/>w and WroclawAnna Wojciechowska<br/>Head of ESG<br/>/ Sales & Marketing Director<br/>in Gdansk and PoznanWojciech Gruza<br/>Head of Legal DepartmentImage: Solution of the sector<br/>in Gdansk and PoznanImage: Solution of the sector<br/>in Gdansk and PoznanImage: Solution of the sector<br/>the sector<br/>in Gdansk and PoznanImage: Solution of the sector<br/>in Gdansk and PoznanImage: Solution of the sector<br/>in Gdansk and PoznanImage: Solution of the sector<br/>the sector<br/>in Gdansk and PoznanImage: Solution of the sector<br/>in Gdansk and PoznanImage: Solution of the sector<br/>in Gdansk and PoznanImage: Solution of the sector<br/>the sector of the sector<br/>in Gdansk and PoznanImage: Solution of the sector<br/>in Gda

### $\bullet \bullet \bullet \bullet \bullet \bullet$

### **Ownership structure**

TAG Immobilien AG holds indirectly 100% of ROBYG S.A. shares.

TAG Immobilien AG is a MDAX-listed (Frankfurt Stock Exchange) real estate company.



### $\bullet \bullet \bullet \bullet \bullet \bullet$

### TAG Immobilien AG consolidated financials (EURm)

(mln EUR)	1Q 2025	2024	2023	2022	2021	2020	2019	2018
Assets	8 210,80	7 750,25	7 299,80	8 214,60	7 088,60	6 478,00	5 647,00	5 033,30
Equity	3 154,10	3 099,85	2 964,50	3 307,70	3 129,50	2 681,50	2 394,20	2 048,30
EBITDA (adjusted)	62,8	238,5	236,4	233,5	226,1	222,3	214,7	206,4
Consolidated net profit/(loss)	39,0	122,1	-410,9	117,3	585,6	402,6	456,4	488,2

### **Financial data**

### Credit rating

Agencja	Ocena krótkoterminowa	Ocena długoterminowa
Standard & Poor's	A-3	B B B -
Moody's	Prime-3	Baa3

TAG Immobilien AG – investor relations: <u>www.tag-ag.com/en/investor-relations</u>

# ROBYG

### $\bullet \bullet \bullet \bullet \bullet \bullet \bullet$

### **Description of investments – under construction (1)**



### Lawendowe Wzgórza / Stacja Nowy Gdansk

City: Gdansk District: Jasień

No. of stages: ca. 35 Stages completed: 36

No. of units: 3 750 units (completed: 3 697 units) Total sellable area: ca. 177.4k sqm

Start of construction: Q3 2009 Planned completion date: Q2 2026



City: Warsaw District: Bemowo

No. of stages: 8 Stages completed: 5

No. of units: ca. 854 units (completed: 554 units) Total sellable area: ca. 46.3k sqm

Start of construction: Q4 2010 Planned completion date: Q2 2026

# ROBYG

### **Osiedle Kameralne**



### **City Sfera**

City: Warsaw District: Włochy

No. of stages: 14 Stages completed: 5

No. of units:1 590 units (completed: 789 units) Total sellable area: ca. 69,2k sqm

Start of construction: Q3 2018 Planned completion date: Q2 2031

### $\bullet \bullet \bullet \bullet \bullet \bullet \bullet$

### **Description of investments – under construction (2)**



### Young City 2

City: Warsaw District: Bemowo

No. of stages: 4 Stages completed: 2 Stages under construction: 1

No. of units: ca. 537 units (completed: 146 units) Total sellable area: ca. 26,5k sqm

Start of construction: Q3 2017 Planned completion date: Q1 2027



City: Warsaw District: Bemowo

No. of stages: 9 Stages completed: 4 Stages under construction: 5

No. of units: ca. 943 units completed: 484 units) Total sellable area: ca. 43.9k sqm

Start of construction: Q4 2018 Planned completion date: Q3 2028

# ROBYG

### **Modern City**



#### Jagodno

City: Wroclaw District: Krzyki

No. of stages: 10 Stages completed: 7 Stages under construction: 3

No. of units: 854 units (completed: 760 units) Total sellable area: ca. 48.9k sqm

Start of construction: Q1 2019 Planned completion date: Q2 2025

### $\bullet \bullet \bullet \bullet \bullet \bullet \bullet$

### **Description of investments – under construction (3)**



### Osiedle Życzliwa Praga

City: Warsaw **District:** Tarchomin

No. of stages: 8 Stages completed: 7

No. of units: ca. 796 units (completed: 784 units) Total sellable area: ca. 37.9k sqm

Start of construction: Q2 2019 Planned completion date: Q3 2026



City: Gdansk District: Śródmieście

No. of stages: 9 Stages completed: 4 Stages under construction: 1

No. of units: ca. 1 465 units (completed: 684 units) Total sellable area: ca. 68.7k sqm

Start of construction: Q2 2019 Planned completion date: Q4 2029

# ROBYG

### Nadmotławie Estate



#### Szumilas

City: Gdansk (Kowale)

No. of stages: 6 Stages completed: 3 Stages under construction: 1

No. of units: ca. 836 units (completed: 260 units) Total sellable area: ca. 41.3k sqm

Start of construction: Q2 2021 Planned completion date: Q3 2028

### $\bullet \bullet \bullet \bullet \bullet \bullet \bullet$

### **Description of investments – under construction (4)**



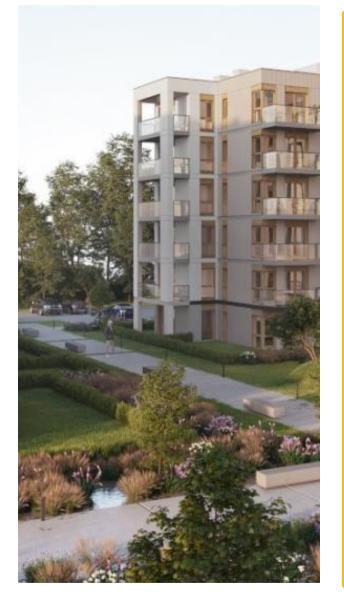
#### **Royal Residence**

City: Warsaw District: Wilanów

No. of stages: 7 Stages completed: 5 Stages under construction: 2

No. of units: 1 116 units (completed: 542 units) Total sellable area: ca. 62,6k sqm

Start of construction: Q4 2021 Planned completion date: Q2 2026



City: Gdansk District: Nowy Port

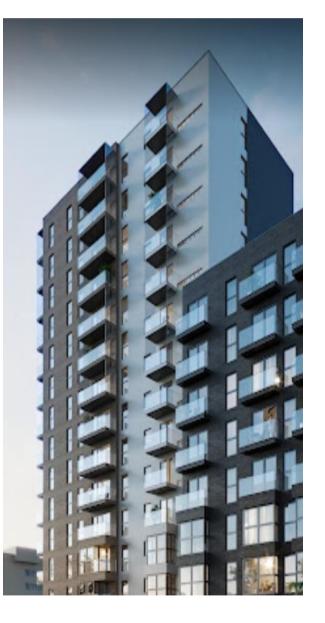
No. of stages: 6 Stages completed: 3 Stages under construction: 2

No. of units: ca. 1 072 units (completed: 292 units) Total sellable area: ca. 55.2k sqm

Start of construction: Q1 2021 Planned completion date: Q4 2026

# ROBYG

#### Porto



Początek Piątkowo

City: Poznan District: Piątkowo

No. of stages: 8 Stages completed: 2 Stages under construction: 4

No. of units: 1 265 units (completed: 294 units) Total sellable area: ca. 62,3k sqm

Start of construction: Q3 2021 Planned completion date: Q2 2029

### $\bullet \bullet \bullet \bullet \bullet \bullet \bullet$

### **Description of investments – under construction (5)**



#### Sady Ursynów

City: Warsaw District: Ursynów

No. of stages: 5 Stages completed: 1 Stages under construction: 2

No. of units: 561 units (completed: 98 units) Total sellable area: ca. 26.6k sqm

Start of construction: Q2 2022 Planned completion date: Q1 2028



City: Warsaw District: Mokotów

No. of stages: 4 Stages under construction: 3

No. of units: 752 units Total sellable area: ca. 39.3k sqm

Start of construction: Q2 2024 Planned completion date: Q4 2027

# ROBYG

### Rytm Mokotowa



### Praga Piano

City: Warsaw District: Praga Południe

No. of stages: 1 Stages under construction: 1

No. of units: 218 units Total sellable area: ca. 10.9k sqm

Start of construction: Q1 2024 Planned completion date: Q3 2025

### $\bullet \bullet \bullet \bullet \bullet \bullet \bullet$

### **Description of investments – under construction (6)**



#### Rosa

City: Gdansk District: Ujeścisko

No. of stages: 2 Stages under construction: 2

No. of units: 108 units Total sellable area: ca 5.6k sqm

Start of construction : Q1 2024 Planned completion date: Q1 2026



City: Wroclaw District: Krzyki

No. of stages : 1 Stages under construction: 1

No. of units: 130 units Total sellable area: ca 6.4 k sqm

Start of construction : Q4 2023 Planned completion date: Q4 2025

# ROBYG

### Przystanek Tarnogaj



#### Kobieli

City: Gdansk District: Brzezno

No. of stages: 1 Stages under construction: 1

No. of units: 59 units Total sellable area: ca 3.5 k sqm

Start of construction : Q1 2024 Planned completion date: Q2 2026

### $\bullet \bullet \bullet \bullet \bullet \bullet \bullet$

### **Description of investments – under construction (7)**



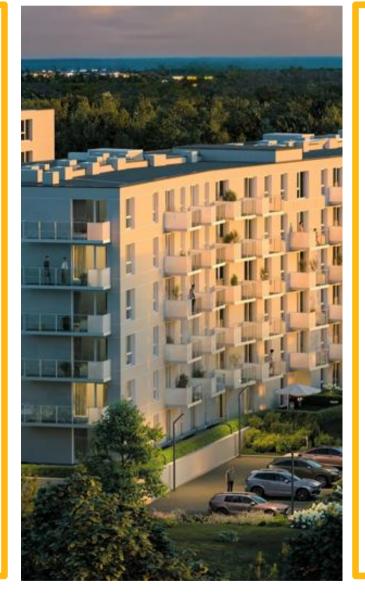
#### Wendy

City: Gdynia District: Śródmieście

No. of stages: 5 Stages under construction: 1

No. of units: 755 units Total sellable area: ca. 37.0k sqm

Start of construction: Q1 2024 Planned completion date: Q1 2030



City: Gdynia District: Wielki Kack

No. of stages: 7 Stages under construction: 1

No. of units: 904 units Total sellable area: ca. 40.8k sqm

Start of construction: Q3 2024 Planned completion date: Q2 2030

# ROBYG

#### Foresteria



#### Apartamenty Krakowska

City: Wroclaw District: Krzyki

No. of stages: 3 Stages under construction: 1

No. of units: 598 units Total sellable area: ca. 31.0k sqm

Start of construction: Q3 2024 Planned completion date: Q1 2029

### $\bullet \bullet \bullet \bullet \bullet \bullet \bullet$

### **Description of investments – under construction (8)**



### Leszczynskich 2

City: Gdansk District: Ujescisko

No. of stages: 1 Stages under construction: 1

No. of units: 137 units Total sellable area: ca 7.2k sqm

Start of construction: Q1 2025 Planned completion date: Q3 2026



City: Gdansk District: Srodmiescie

No. of stages: 3 Stages under construction: 1

No. of units: 692 units Total sellable area: ca 40.5 k sqm

Start of construction : Q1 2025 Planned completion date: Q4 2029

## ROBYG

### Nowa Walowa

### $\bullet \bullet \bullet \bullet \bullet \bullet \bullet$

### **Description of investments – completed (1)**



### Szczęśliwy Dom

City: Warsaw District: Ochota

No. of stages: 3

No. of units: 304 units Total sellable area: 18.1k sqm

Start of construction: Q4 2005 Completion date: Q2 2008



City: Warsaw District: Wilanów

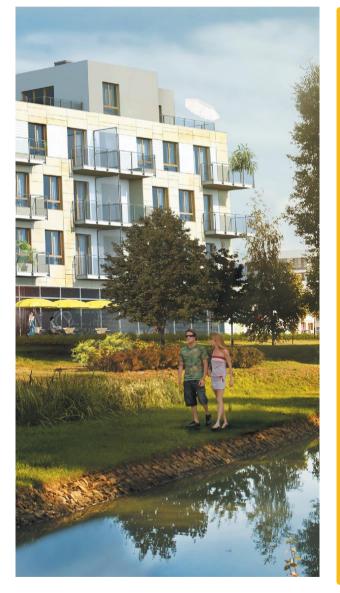
No. of stages: 5

No. of units: 865 units Total sellable area: 57.0k sqm

Start of construction: Q1 2007 Completion date: Q1 2013

# **ROBYG**

### **Osiedle Zdrowa**



### Nowa Rezydencja Królowej Marysieńki

City: Warsaw District: Wilanów

No. of stages: 10

No. of units: 1 350 units Total sellable area: 108.7k sqm

Start of construction: Q4 2001 Completion date: Q2 2014

### $\bullet \bullet \bullet \bullet \bullet \bullet \bullet$

### **Description of investments – completed (2)**



### **City Apartments**

City: Warsaw District: Żoliborz

No. of stages: 6

No. of units: 1 190 units Total sellable area: 88.0k sqm

Start of construction: Q1 2008 Completion date: Q3 2015



City: Warsaw District: Wilanów

No. of stages: 6

No. of units: 640 units Total sellable area: 38.0k sqm

Start of construction: Q2 2013 Completion date: Q4 2015

# **ROBYG**

### **Osiedle Królewskie**



#### **Albatross Towers**

City: Gdansk District: Przymorze

No. of stages: 5

No. of units: 860 units Total sellable area: 42.6k sqm

Start of construction: Q2 2011 Completion date: Q3 2016

### $\bullet \bullet \bullet \bullet \bullet \bullet \bullet$

### **Description of investments – completed (3)**



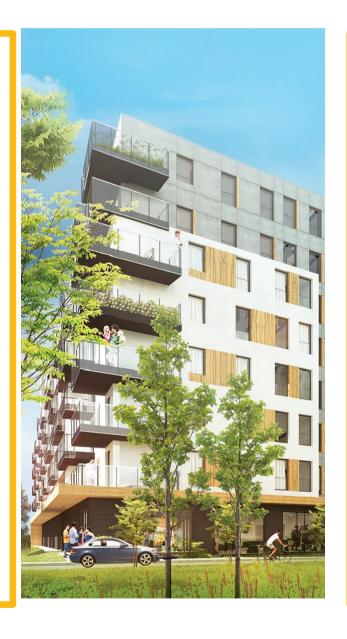
### Królewski Park

City: Warsaw District: Wilanów

No. of stages: 6

No. of units: 528 units Total sellable area: 27.6k sqm

Start of construction: Q3 2014 Completion date: Q3 2016



City: Warsaw **District: Wola** 

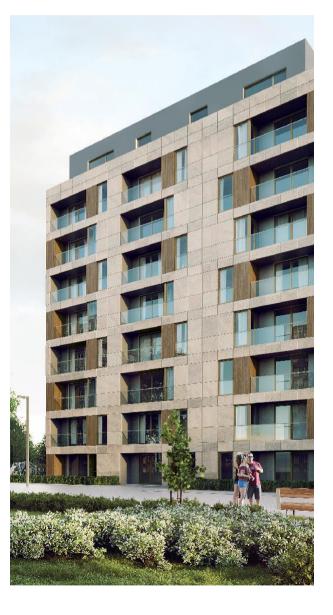
No. of stages: 1

No. of units: 317 units Total sellable area: 16.9k sqm

Start of construction: Q4 2014 Completion date: Q2 2016

# ROBYG

### Park Wola Residence



### Modern Żoliborz

City: Warsaw District: Żoliborz

No. of stages: 1

No. of units: 138 units Total sellable area: 7.9k sqm

Start of construction: Q1 2015 Completion date: Q2 2016

### $\bullet \bullet \bullet \bullet \bullet \bullet \bullet$

### **Description of investments – completed (4)**



### Young City

City: Warsaw District: Bemowo

No. of stages: 9

No. of units: 1 302 units Total sellable area: 65.2k sqm

Start of construction: Q3 2012 Completion date: Q4 2016



City: Warsaw District: Wilanów

No. of stages: 3

No. of units: 257 units Total sellable area: 12.8k sqm

Start of construction: Q4 2014 Completion date: Q2 2017

# **ROBYG**

### Młody Wilanów



#### Mila Baltica

City: Gdansk District: Zaspa

No. of stages: 2

No. of units: 280 units Total sellable area: 14.9k sqm

Start of construction: Q3 2015 Completion date: Q3 2017

### $\bullet \bullet \bullet \bullet \bullet \bullet \bullet$

### **Description of investments – completed (5)**



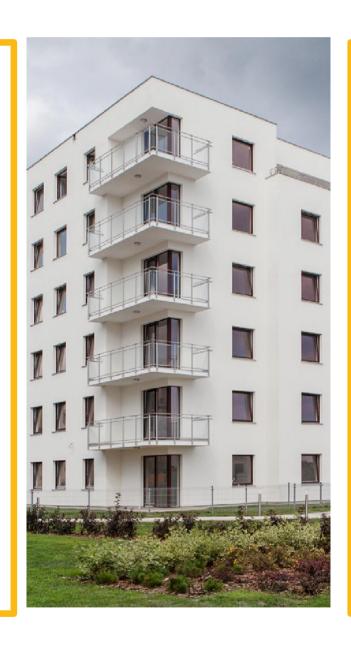
### Apartamenty Villa Nobile

City: Warsaw District: Wilanów

No. of stages: 3

No. of units: 637 units Total sellable area: 39.1k sqm

Start of construction: Q1 2016 Completion date: Q4 2017



City: Gdansk District: Piecki-Migowo

No. of stages: 22

No. of units: 1 983 units Total sellable area: 107.8k sqm

Start of construction: Q4 2009 Completion date: Q4 2018

# **ROBYG**

#### Słoneczna Morena



#### MoreNova

City: Gdansk District: Piecki-Migowo

No. of stages: 3

No. of units: 518 units Total sellable area: 25.0k sqm

Start of construction: Q2 2016 Completion date: Q2 2019

### $\bullet \bullet \bullet \bullet \bullet \bullet \bullet$

### **Description of investments – completed (6)**



### **Ogrody Wilanów**

City: Warsaw District: Wilanów

No. of stages: 3

No. of units: 221 units Total sellable area: ca. 11.8k sqm

Start of construction: Q2 2018 Completion date: Q4 2019



City: Warsaw District: Mokotów

No. of stages: 9

No. of units: 673 units Total sellable area: ca. 42.6k sqm

Start of construction: Q2 2016 Completion date: Q4 2019

# **ROBYG**

#### Green Mokotów



#### Stacja Nowy Ursus

City: Warsaw **District: Ursus** 

No. of stages: 5

No. of units: 1 238 units Total sellable area: ca. 60.6k sqm

Start of construction: Q2 2016 Completion date: Q4 2019

### $\bullet \bullet \bullet \bullet \bullet \bullet \bullet$

### **Description of investments – completed (7)**



### Forum Wola

City: Warsaw **District: Wola** 

No. of stages: 4

No. of units: ca. 880 units Total sellable area: ca. 47.3k sqm

Start of construction: Q3 2017 Completion date: Q4 2020



City: Warsaw District: Praga Południe

No. of stages: 1

No. of units: ca. 250 units Total sellable area: ca. 12.9k sqm

Start of construction: Q3 2019 Completion date: Q4 2020

# **ROBYG**

### Praga Arte



#### Leśna Przystań

City: Wroclaw **District: Osobowice** 

No. of stages: 1

No. of units: ca. 30 units Total sellable area: ca. 3.8k sqm

Start of construction: Q1 2019 Completion date: Q4 2020

### $\bullet \bullet \bullet \bullet \bullet \bullet \bullet$

### **Description of investments – completed (8)**



### Willa Nad Potokiem

City: Wroclaw District: Fabryczna

No. of stages: 1

No. of units: 13 units Total sellable area: ca. 0.7k sqm

Start of construction: Q3 2019 Completion date: Q2 2021



City: Wroclaw District: Psie Pole

No. of stages: 3

No. of units: 309 units Total sellable area: ca. 14.8k sqm

Start of construction: Q1 2020 Completion date: Q4 2021

# ROBYG

### Uroczysko



#### Zajezdnia Wrzeszcz

City: Gdansk District: Wrzeszcz

No. of stages: 14

No. of units: 1 615 units Total sellable area: ca. 84.6k sqm

Start of construction: Q4 2016 Completion date: Q2 2022

### $\bullet \bullet \bullet \bullet \bullet \bullet \bullet$

### **Description of investments – completed (9)**



### Więcej

City: Gdansk District: Łostowice

No. of stages: 2

No. of units: 378 units Total sellable area: ca. 16.2k sqm

Start of construction: Q1 2020 Completion date: Q4 2022



City: Gdansk District: Łostowice

No. of stages: 8

No. of units: 565 units Total sellable area: ca. 24.8k sqm

Start of construction: Q2 2019 Completion date: Q4 2022

# ROBYG

#### Park Południe



### Apartamenty Królewskie

City: Warsaw District: Wilanów

No. of stages: 2

No. of units: 147 units Total sellable area: ca. 8.6k sqm

Start of construction: Q2 2019 Completion date: Q4 2022

### $\bullet \bullet \bullet \bullet \bullet \bullet \bullet$

### **Description of investments – completed (10)**



### Praga Deco

City: Warsaw District: Praga Południe

No. of stages: 1

No. of units: 192 units Total sellable area: ca. 9.3k sqm

Start of construction: Q1 2021 Completion date: Q4 2022



City: Wroclaw District: Krzyki

No. of stages: 2

No. of units: 210 units Total sellable area: ca. 11.1k sqm

Start of construction: Q1 2020 Completion date: Q4 2022

# ROBYG

### Wojszyckie Alejki



### Młode Stogi

City: Gdansk District: Stogi

No. of stages: 1

No. of units: 160 units Total sellable area: ca. 7.9k sqm

Start of construction: Q1 2021 Completion date: Q4 2022

### $\bullet \bullet \bullet \bullet \bullet \bullet \bullet$

### **Description of investments – completed (11)**



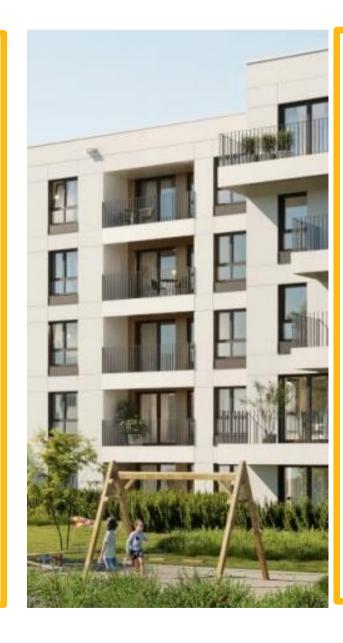
### Kameralna Olszówka

City: Wroclaw District: Krzyki

No. of stages: 1

No. of units: 55 units Total sellable area: ca. 3.2k sqm

Start of construction: Q2 2021 Completion date: Q4 2022



City: Gdansk District: Piecki-Migowo

No. of stages: 1

No. of units: 87 units Total sellable area: ca. 4.4k sqm

Start of construction: Q2 2022 Completion date: Q4 2023

# **ROBYG**

### VISTA (Myśliwska)



### Wiśniowa Aleja

City: Gdansk District: Ujescisko

No. of stages: 2

No. of units: 200 units Total sellable area: ca. 9.6k sqm

Start of construction: Q1 2022 Completion date: Q4 2023

### $\bullet \bullet \bullet \bullet \bullet \bullet \bullet$

### **Description of investments – completed (12)**



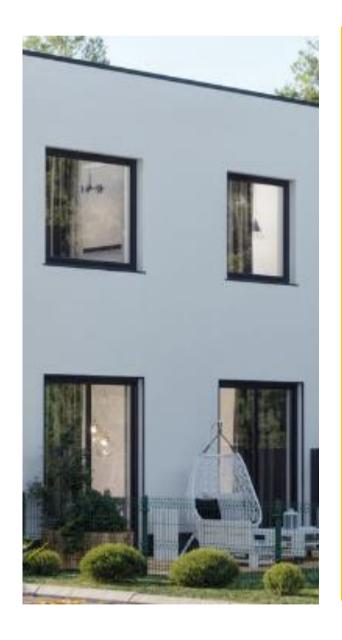
### Sea Salt

City: Gdansk District: Zaspa

No. of stages: 1

No. of units: 118 units Total sellable area: ca. 6.1k sqm

Start of construction: Q4 2022 Completion date: Q2 2024



City: Wroclaw District: Krzyki

No. of stages: 1

No. of units: 11 units sqm

# **ROBYG**

### Dożynkowa 43

Total sellable area: ca. 1.3k

Start of construction: Q2 2022 Completion date: Q4 2023



### Osiedle nad Widawą

City: Wroclaw District: Psie Pole

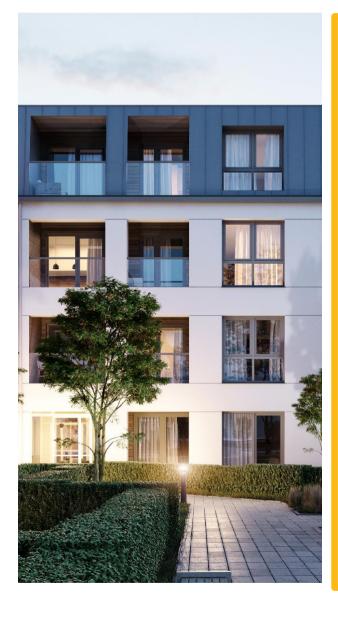
No. of stages: 1

No. of units: 138 units Total sellable area: ca. 6.8k sqm

Start of construction: Q2 2022 Completion date: Q4 2023

### $\bullet \bullet \bullet \bullet \bullet \bullet \bullet$

### **Description of investments – completed (13)**



#### Moment

City: Gdansk District: Ujescisko

No. of stages: 2

No. of units: 207 units Total sellable area: ca. 10.8k sqm

Start of construction: Q2 2019 Completion date: Q4 2023



City: Gdansk District: Ujescisko

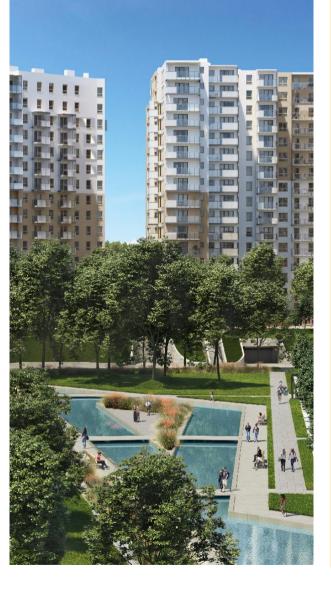
No. of stages: 1

No. of units: 41 units Total sellable area: ca. 5.7k sqm

Start of construction: Q3 2020 Completion date: Q4 2023

# **ROBYG**

#### Lagom



#### Nowa Letnica

City: Gdansk **District: Letnica** 

No. of stages: 9

No. of units: 2 197 units Total sellable area: ca. 113.8k sqm

Start of construction: Q1 2017 Completion date: Q4 2023

### $\bullet \bullet \bullet \bullet \bullet \bullet \bullet$

### **Description of investments – completed (14)**



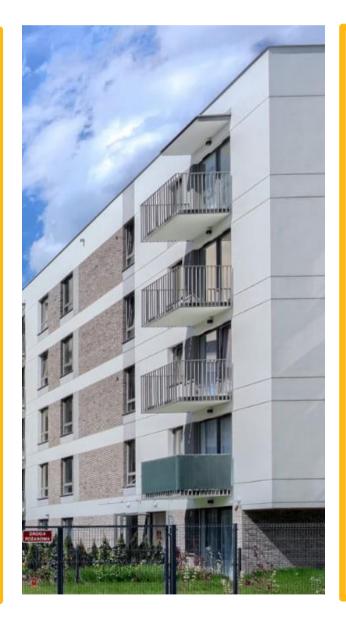
### Mój Ursus

City: Warsaw **District: Ursus** 

No. of stages: 8

No. of units: ca. 2 293 units (completed: 1 616 units) Total sellable area: ca. 110.7k sqm

Start of construction: Q3 2019 Completion date: Q4 2024



City: Warsaw District: Włochy

No. of stages: 1

No. of units: 142 units Total sellable area: ca. 7.0k sqm

Start of construction: Q2 2023 Completion date: Q4 2024

## ROBYG

### Jutrzenki 92

## Disclaimer

### $\bullet \bullet \bullet \bullet \bullet \bullet$

ROBYG S.A. endeavours to ensure that the information in the presentation is complete and up-to-date, however, we do not make any guarantees in this respect. ROBYG S.A. accepts no liability for the any errors and inaccuracies of this presentation.

This presentation has been prepared solely for informational purposes. This document does not constitute or form part of any offer or invitation to sell or issue, or any solicitation of any offer to purchase or subscribe for any securities. The making of this presentation does not constitute any advice or recommendation regarding any securities.

ROBYG S.A. does not undertake to publicly update or revise any forward looking statements that may be made herein, whether as a result of new information, future events or otherwise (except as required by law or regulation).

**ROBYG S.A.** cannot accept responsibility for the consequences of using such information.

# ROBYG

## Summary 1Q 2025

### $\bullet \bullet \bullet \bullet \bullet \bullet$

Units pre-sold: <b>500</b> (net after cancellation	Please contact us: Investor Relations
Units on offer: <b>1 949</b> (out of which 1% a	ROBYG S.A. <u>ri@robyg.com.pl</u> (22) 419 11 00
Revenues: <b>PLN 177 mill</b>	
Strong cash position*: <b>PLN 26</b>	
Operating cash flow: <b>PLN 181 million</b> (excl.	
Total land bank units: <b>21</b>	
Number of units recognized in re	

\* Including amounts kept on individual escrow accounts.

## ROBYG

