

ROBYG



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PART 02
Presales and revenue's perspective

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ROBYG



PART 01

Summary Q1-3 2020

01. Summary Q1-3 2020





Summary Q1-3 2020

Revenues:

PLN 379 million

Strong cash position*:

PLN 396 million

Operating cash flow:

PLN 183 million (excl. purchase of new plots)

^{*} Including amounts kept on individual escrow accounts.

01. Summary Q1-3 2020



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Summary Q1-3 2020

Units presold:
1 401
(net after cancellations*)

Development agreements signed*: 1932

Units recognized in revenue: **875**

Number of units under construction: app. 4 200

Units on sale which construction has not started yet:
app. 1 350

Units on offer:
2 091

(out of which 4% finished goods)

^{*} Including the number of units contracted by WPB sp. z o.o. in Q1 2020 before acquisition of the Company by ROBYG Group.

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ROBYG Group – material investings and financial activities

Total new financing: PLN 75 million

Sale of Office Building: PLN 86 million

Total land acqusition value: ca. PLN 356,6 million

FINANCING

Bank loans:

ROBYG S.A. – revolving loan for VAT (with the limit of **PLN 75 million**).

Hedging transactions:

ROBYG S.A. – IRS transactions (PLN 100 million).

INVESTINGS

Sale of Office Building

Sale of the ROBYG Business Centre office building for the total price of **PLN 86** million.

NEW PLOTS*

Warsaw / Gdansk

Total expected potential for construction of ca. 271 300 sqm of usable area

Area of plots [ha]	Type of contracts	Potential of sellable area [sqm]	Locations
3.3	Final	16 500	Gdansk, Olszynka
0.9	Final	7 800	Gdansk, Stogi
0.6	Final	8 600	Gdansk, Zaspa
10.5	Final	49 000	Gdansk, Kowale
0.7	Final	9 200	Warsaw, Praga Poludnie
0.4	Final	24 900	Warsaw, Ursus
12.6	Preliminary	95 800	Warsaw
5.3	Preliminary	59 500	Warsaw

NEW PLOTS

Wroclaw / Poznan

Total expected potential for construction of ca. 45 000 sqm of useable area

Acquisition of WPB sp. z o.o. (the developer operating in the Wroclaw market) with the potential of units on offer and land bank of ca. 45 000 sqm of useable area.

^{*} Includes also the transactions performed after 30 September 2020 till the date of the presentation (marked in green box).

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PART 02

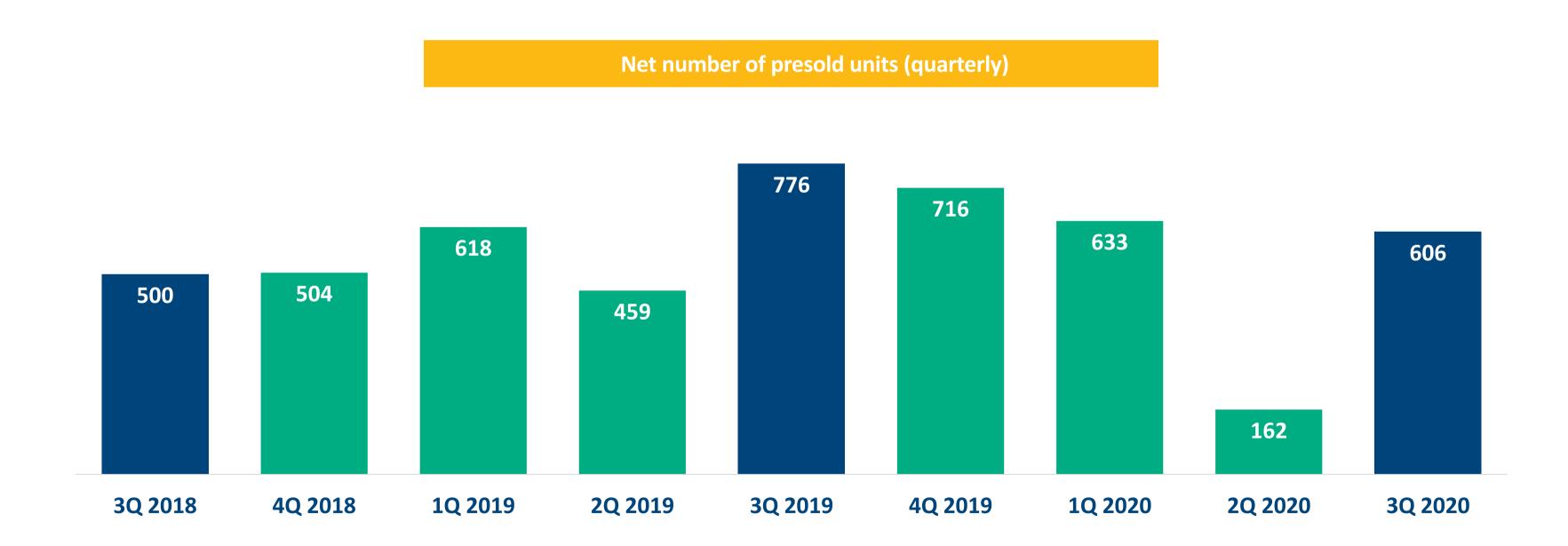
Presale & revenue perspective



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ROBYG Group – presale structure*

Presale in Q1-3 2020: 1 401 units (-24% 3Q20/3Q19), PLN 592 million (-21% 3Q20/3Q19)



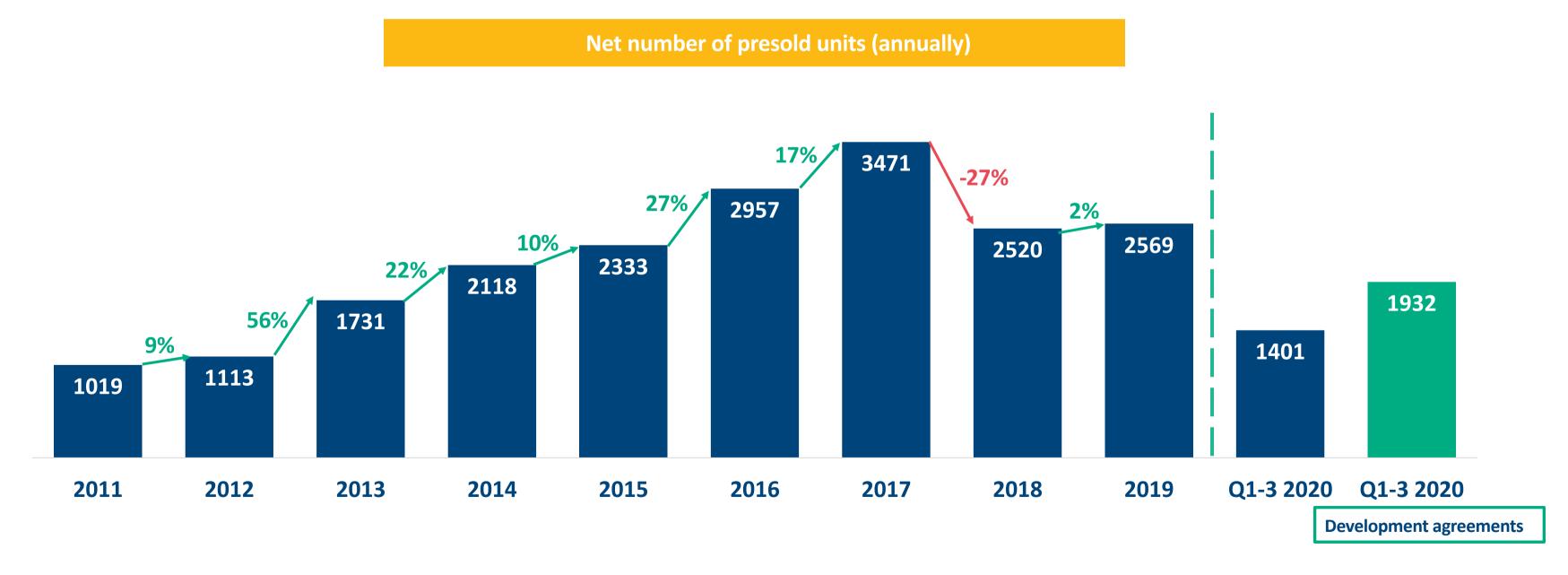
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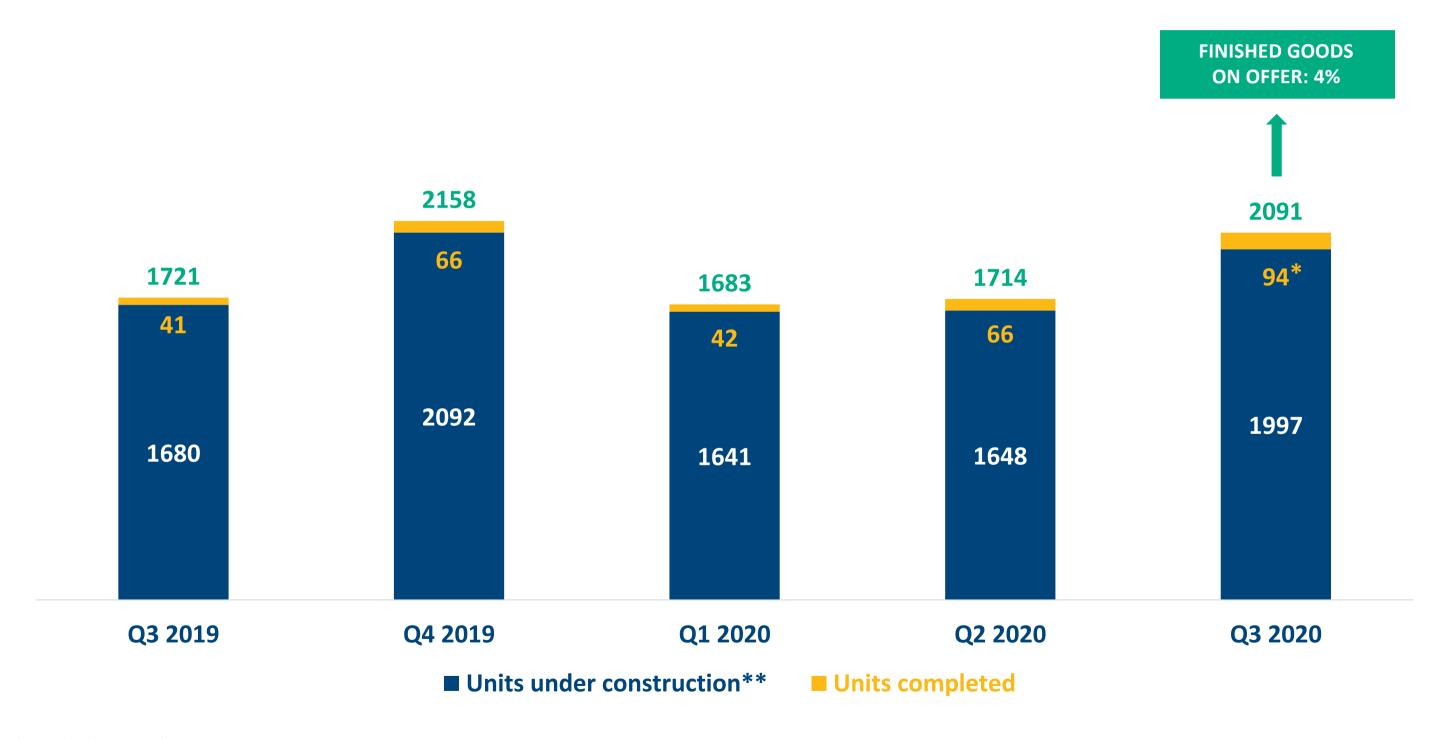


^{*} Including the number of units contracted by WPB sp. z o.o. in Q1 2020 before acquisition of the Company by ROBYG Group. Not including cancellations in Young City 2 project due to prolongation of the administration procedure.





ROBYG Group – units on offer



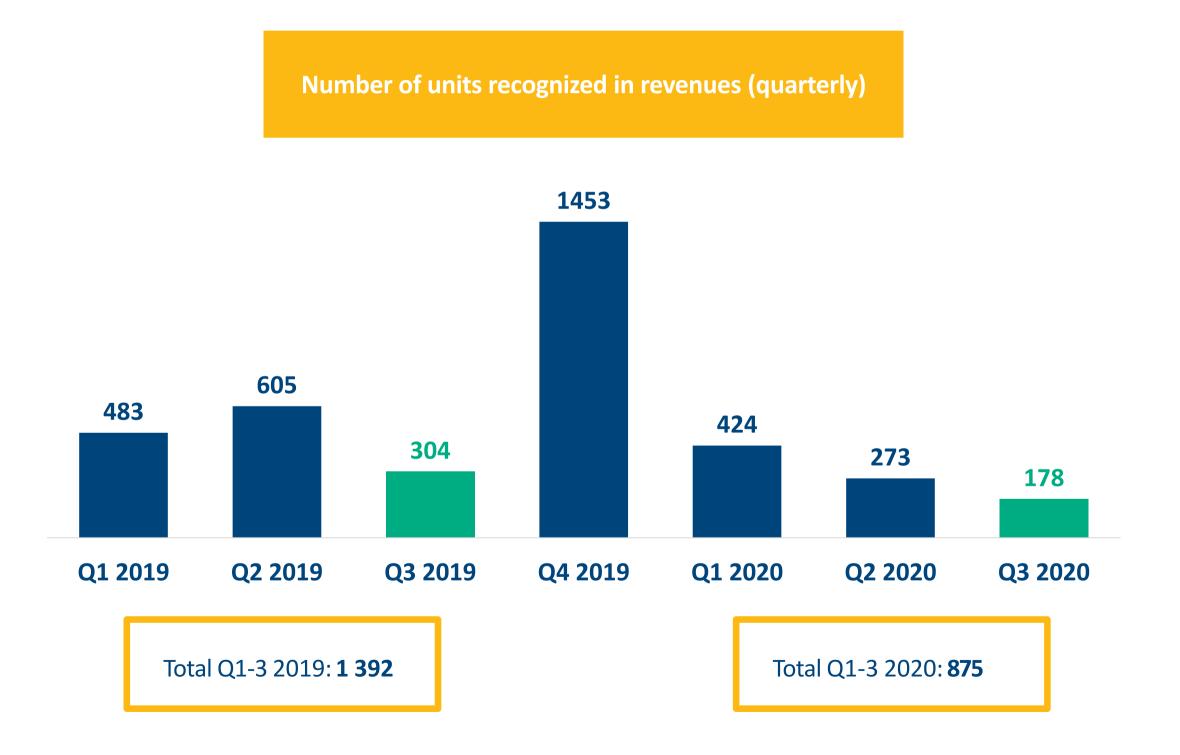
^{*} The offer is decreased by 19 commercial units which are rented.

^{**} Including residential units in presale which construction has not begun yet (as at 30 September 2020).

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ROBYG Group – revenue recognition (as at 30 September 2020)



Recognition potential of units in revenues

Units not presold and not recognized: 2 091

Completed: 94

Under construction: 1 152

Which construction has not started yet, but included in pre-sales process: **845**

Units presold and not recognized: 4 212

Completed: 660

Under construction: 3 043

Which construction has not started yet, but included in pre-sales process: **509**





Coronavirus Disease (COVID-19)

Due to the high level of uncertainty, the Management is currently unable to assess the further influence of the COVID-19 pandemic on the Group. However the Management has identified the following areas, where further influence can be significant for the Group:

- decrease in demand for residential units;
- lack of ability to finish projects on time mainly due to prolongation of permitting and other administrative procedures;

Due to uncertainty pertained to the spreading of Coronavirus disease the practical completion dates for ongoing projects may change materially.

The volume and magnitude of changes in the above mentioned areas are impossible to predict at this point of time, however the Group is taking measures to minimalize the potential impact of those risks.

To minimalize the potential reduction in sales volumes, the Group increased the usage of the remote way of communication with the clients via Internet / digital, video as well as by phone.

Moreover, the ROBYG Group has introduced systematic tests of sales and construction office employees for the presence of SARS-CoV-2 virus antibodies. Tests are conducted for everyone once a week. Thanks to this, the protection of both the crew and the company's customers increases. ROBYG has been working in accordance with GIS guidelines, applies protective measures for employees and clients, and carries out regular disinfection and ozonation of all offices at least twice a week.

Moreover the Group has strong liquidity position* PLN 396 million (as at 30 September 2020) and decided not to distribute 2019 net profits to shareholders at this stage to preserve capital.

ROBYG Group supports the fight against COVID-19 and donated PLN 250 thousand throughout 2020. ROBYG supports those in need in all the cities in which operates. The donations were directed to:

- Seniors and veterans of the Warsaw Uprising,
- Foundations supporting children,
- Hospitals and medical centres,
- Non-profit organizations.

The company also did not make redundancies during the epidemic and retained jobs in a sense of responsibility for the approximately 3,000 families for whom the Group provides income.

^{*} Cash and cash equivalents, amounts kept on individual escrow accounts.



Total & Presale



Number of units to be completed in 2020-2021 and also (contracted) until 30 September 2020

Note: Due to uncertainty pertained to the spreading of Coronavirus disease (COVID-19), estimation of the completed investments may materially change.

estments may materially change.			
	Units	Pre	
Green Mokotów, Stacja Nowy Ursus (all: 51%) – Warsaw	745	(7	
City Sfera, Praga Arte, Modern City (all: 100%) – Warsaw	155	(1	
Forum Wola, Ogrody Wilanów, Apartamenty Królewskie, Mój Ursus (all: 100%) Warsaw	366	(3	
Osiedle Życzliwa Praga (all: 100%) – Warsaw	-		
Zajezdnia Wrzeszcz (all: 100%) – Gdansk	486	(4	
MoreNova, Park Południe, Więcej (all: 100%) – Gdansk	115	(1	
Lawendowe Wzgórza, Stacja Nowy Gdansk, Moment, (all: 100%) – Gdansk	328	(3	
Nowa Letnica, Nadmotławie Estates (all: 100%) – Gdansk	575	(5	
ROBYG Jagodno, WPB (all 100%) – Wroclaw	-		
	2 770	(2	

2019		20	20	2021			+2021
Units	Presold	Units	Presold	Units	Presold	Units	Presold
745	(741)	-	-	-	-	-	-
155	(154)	457	(405)	284	(113)	741	(518)
366	(365)	655	(610)	691	(499)	1 346	(1 109)
-	-	90	(89)	143	(118)	233	(207)
486	(481)	358	(345)	-	-	358	(345)
115	(111)	169	(159)	59	(41)	228	(200)
328	(327)	378	(377)	292	(220)	670	(597)
575	(567)	660	(542)	539	(267)	1 199	(809)
-	-	124	(91)	486	(237)	610	(328)
2 770	(2 746)	2 891	(2 618)	2 494	(1 495)	5 385	(4 113)
*+766	(+733)	-	-	**+237	-	**+237	-
3 536	(3 479)	2 891	(2 618)	2 731	(1 473)	5 622	(4 133)
-690	(-633)	+690	(+633)	-	-	+690	(+633)
2 846	(2 856)	3 581	(3 251)	2 731	(1 473)	6 312	(4 766)

Percentages in brackets indicate Group's share in the project.

^{*} Units completed in prior years to be recognised.

^{**} The Group is planning to start the construction of additional units to be completed in 2021.





Number of units to be completed in 2020*

Gdansk

Project	Total no. of units to be completed in 2020
Lawendowe Wzgórze / Stacja Nowy Gdansk	287
Nowa Letnica	413
Nadmotławie	247
Zajezdnia Wrzeszcz	358
Moment	91
Park Południe	169
TOTAL	1 565

Warsaw

Project	Total no. of units to be completed in 2020
Osiedle Życzliwa Praga	90
City Sfera	79
Forum Wola	568
Praga Arte	246
Apartamey Królewskie	87
Modern City	132
TOTAL	1 202

Wroclaw

Project	Total no. of units to be completed in 2020
Uroczysko - WPB	83
Leśna Przystań - WPB	28
Willa nad Potokiem - WPB	13
TOTAL	124

TOTAL Gdansk / Warsaw / Wroclaw: 2891





Number of units to be completed in 2021*

Gdansk

Project	Total no. of units to be completed in 2021
Lawendowe Wzgórze / Stacja Nowy Gdansk	292
Nowa Letnica	467
Nadmotławie	72
Więcej	59
TOTAL	890

Warsaw

Project	Total no. of units to be completed in 2021		
Osiedle Życzliwa Praga	143		
Mój Ursus	691		
City Sfera	284		
TOTAL	1 118		

Wroclaw

Project	Total no. of units to be completed in 2021
ROBYG Jagodno	336
Wojszyckie Alejki - WPB	62
Uroczysko - WPB	88
TOTAL	486

New projects/stages: 237

TOTAL Gdansk / Warsaw / Wroclaw: 2 731

^{*} Due to uncertainty pertained to the spreading of Coronavirus disease (COVID-19), estimation of the completed investments may change.

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PART 03

Financial results





Estimated financial results

(PLNk)	Q1-3 2020	Q1-3 2019	Change	2019
Revenues	378 659	529 283	(28.5%)	1 115 187
Cost of sales	(284 886)	(402 253)	(29.2%)	(839 755)
Gross profit on sales	93 773	127 030	(26.2%)	275 432
Post-tax share of the profit or loss of JV	62	27	129.6%	(29)
Selling and marketing expenses	(17 646)	(20 130)	(12.3%)	(27 893)
Administrative expenses	(27 908)	(26 524)	5.2%	(35 990)
Other	(394)	295	N/A	27 913
Operating profit	47 887	80 698	(40.7%)	239 433
Finance income	3 388	4 549	(25.5%)	5 757
Finance costs	(10 734)	(9 061)	18.5%	(7 203)
Profit before tax	40 541	76 186	(46.8%)	237 987
Income tax expense	(6 535)	(12 706)	(48.6%)	(36 208)
Net profit from discontinued operations	(624)	-	N/A	359
Net profit	33 382	63 480	(47.4%)	202 138
Net profit attributable to equity holders of the parent	29 025	52 544	(44.8%)	177 593
Gross profit margin on sales	24.8%	24.0%	N/A	24.7%
Net profit margin	8.8%	12.0%	N/A	18.1%





Estimated financial condition

(PLNk)	Q1-3 2020	Q1-3 2019	Change	2019
Total assets, including:	2 818 462	2 424 037	16.3%	2 403 070
Non-current assets, including:	505 580	425 842	18.7%	339 303
Investment properties and investment properties under construction	330 584	249 966	32.3%	205 923
Land designated for development	3 178	36 967	(91.4%)	3 178
Inventories	1 779 312	1 450 550	22.7%	1 286 139
Trade and other receivables	129 195	140 406	(8.0%)	164 789
Amounts kept on individual escrow accounts and Mutual Funds	137 375	93 550	46.8%	137 865
Cash and cash equivalents	258 955	308 452	(16.0%)	389 628
Equity, including:	790 813	641 521	23.3%	777 201
Total liabilities, including:	2 027 649	1 782 516	13.8%	1 625 869
LT interest bearing liabilities	547 647	679 687	(19.4%)	693 868
Current interest bearing liabilities	126 164	56 592	122.9%	12 105
Advances received from clients	955 124	701 943	36.1%	494 400





Estimated statement of cash flow

(PLNk)	Q1-3 2020	Q1-3 2019
Net cash flows from operating activities, including:	(8 612)	150 600
Expenditures for the purchase of new plots	(191 346)	(6 995)
Net cash flows from investing activities	21 651	(26 123)
Net cash flows from financing activities, including:	(145 644)	(138 661)
Proceeds from loans and borrowings	545 970	685 120
Repayment of bank and other loans	(644 652)	(661 006)
Paid dividend	-	(109 972)
Interest and commissions paid	(32 948)	(30 709)
Net change in cash and cash equivalents	(132 605)	(14 184)





Debt financing

Nominal value and maturity of bank credit facilities and bonds as at June 30th, 2020 (PLNm).

DEBT – Aging

	<1 year	1-2 years	2-3 years	3-4 years	4-5 years	Over 5 years	Total
BANK CREDIT FACILITIES	75.00*	20.1	60.11	0.00	0.00	0.00	155.21
BONDS	45.30	0.00	360.00	0.00	100.00	0.00	505.30
TOTAL	120.30	20.10	420.11	0.00	100.00	0.00	660.51

DEBT – Interest Rate Risk Managing

IRS transactions in the total amount of PLN 470 million.

^{*} In Q4 2020 the revolving loan with the limit of PLN 75 million was prolonged by 2 years.

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Leverage and collections as at September 30th, 2020

Net debt ratio_1* = 0.27

Net debt ratio_2* = 0.51

Net debt ratio_3* = 0.40

Amount collected from clients and from sold plots in Q1-3 2020 = PLN 856 million

Amount to be collected from clients*
= PLN 669 million

* Net debt ratio = net debt ** / transaction equity value ***

** Net debt = interest bearing liabilities + derivatives+ guarantees granted – intercompany loans – cash and cash equivalents – amounts kept on individual escrow accounts and mutual funds

***Bricks Acquisition Limited acquired ROBYG S.A. shares in Q1 2018 for PLN 1 158 million.

* Net debt ratio= net debt ** / equity

** Net debt = interest bearing liabilities + derivatives+ guarantees granted – intercompany loans – cash and cash equivalents – amounts kept on individual escrow accounts up to PLN 50 million

* Net debt ratio= net debt ** / equity

** Net debt = interest bearing liabilities + derivatives + guarantees granted – intercompany loans – cash and cash equivalents – amounts kept on individual escrow accounts and mutual funds

* Calculated based on the signed agreements with clients.

03. Dividend





Dividend

Dividend for 2019:

The Ordinary General Meeting of ROBYG S.A. retained the standalone net profit of ROBYG S.A. for the year ended 31 December 2019 as reserve capital.

Dividend for 2018 in the amount of PLN 110 million.

Dividend for 2017 in the amount of PLN 87 million.

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PART 04

Plans of ROBYG Group

04. Plans of ROBYG Group





Strategic goals

Number of presold units in 2021 ca. 3.000 units Increase of the net profit **Maintaining the margins** Maintaining the adequate level of the land bank **Expansion of activities in Wroclaw and Poznan**

04. Plans of ROBYG Group





Total land bank 19 110 units + 2 091 units on offer = 21 201 units

Gdansk				
	District	Number of units	%	
	Nowy Port	1 200	20%	
	Śródmieście	1 160	20%	

District	Number of units	%	
Nowy Port	1 200	20%	
Śródmieście	1 160	20%	
Jasień	650	11%	
Ujścisko/ Łostowice	595	10%	
Letnica	450	8%	
Wrzeszcz	355	6%	
Zaspa	300	5%	
Stogi	165	3%	
Other**	1 020	17%	
TOTAL: 5 895 units – 31%			

Warsaw

District	Number of units	%	
Ursus	1 580	18%	
Bemowo / Chrzanów	1 235	14%	
Włochy	930	10%	
Mokotów / Czerniaków	790	9%	
Tarchomin	575	6%	
Bemowo Jelonki	530	6%	
Praga Południe	190	2%	
Wilanów	80	1%	
Other**	3 050	34%	
TOTAL: 8 960 units – 47%			

Wroclaw

District	Number of units	%	
Krzyki	725	34%	
Psie Pole	170	8%	
Other**	1 260	58%	
TOTAL: 2 155 units – 11%			

Poznan

District	Number of units	%		
Ostrów Tumski	1 100	52%		
Piątkowo	1 000	48%		
TOTAL: 2 100 units – 11%				

TOTAL: Gdansk + Warsaw + Wroclaw + Poznan = 19 110 units * Units which presale has already begun (as at 30 September 2020) not included.

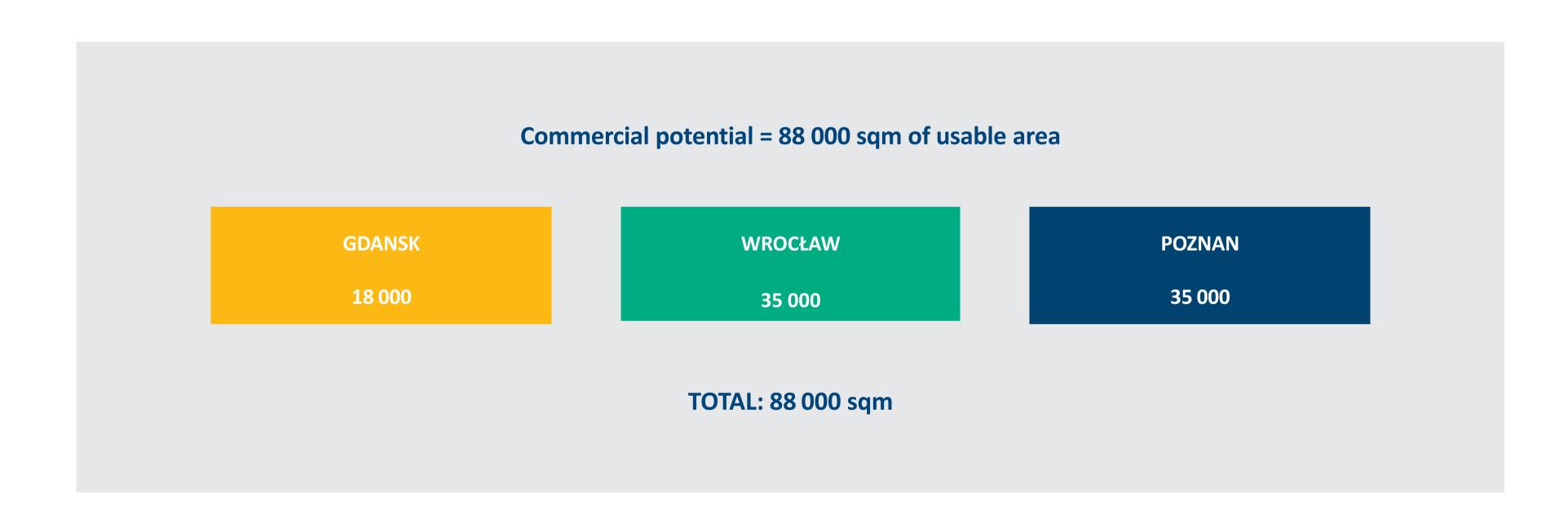
^{**} Preliminary land purchase agreements

04. Plans of ROBYG Group





Commercial potential = 88 000 sqm of usable area



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PART 05

Appendices

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ROBYG - Team





Oscar Kazanelson
Chairman of the Supervisory Board

Zbigniew Wojciech OkońskiPresident of the Board

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ROBYG - Team



Eyal Keltsh
Vice-President of the Board, COO



Artur Ceglarz
Vice-President of the Board,
Business Development



Oleg Zaslavsky
Vice-President of the Board, CFO





Ownership structure

As at the date of this presentation, Bricks Acqusition Limited holds 100% of ROBYG S.A. shares.

Goldman Sachs Group, Inc indirectly holds majority of shares in Bricks Acquisition Limited.

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Description of investments – under construction (1)



Lawendowe Wzgórza / Stacja Nowy Gdansk

City: Gdansk District: Jasień

No. of stages: ca. 34 Stages completed: 23

Stages under construction*: 7

No. of units: ca. 3 700 units (completed: 2 413 units)

Total sellable area: ca. 173,0k sqm

Start of construction: Q3 2009

Planned completion date: Q4 2022



Osiedle Kamerlne

City: Warsaw
District: Bemowo

No. of stages: 5 Stages completed: 3

No. of units: ca. 550 units (completed: 283 units)

Total sellable area: ca. 31,5k. sqm

Start of construction: Q4 2010

Planned completion date: Q2 2023



Osiedle Kameralne II

City: Warsaw

District: Bemowo

No. of stages: 3

Stages completed: 2

No. of units: ca. 350 units

(completed: 273 units)

Total sellable area: ca. 17,6k. sqm

Start of construction: Q3 2015

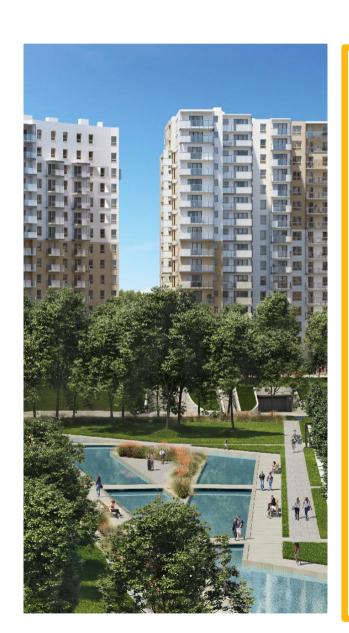
Planned completion date: Q2 2023

^{*} Including stages in presale which construction has not begun yet (as at 30 September 2020).

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Description of investments – under construction (2)



Nowa Letnica

City: Gdansk
District: Letnica

No. of stages: 15 Stages completed: 7

Stages under construction: 5

No. of units: ca. 2 510 units (completed: 924 units)

Total sellable area: ca. 127,6k sqm

Start of construction: Q1 2017

Planned completion date: Q3 2022



Forum Wola

City: Warsaw District: Wola

No. of stages: 4 Stages completed: 2

Stages under construction: 2

No. of units: ca. 880 units (completed: 307 units)

Total sellable area: ca. 47,3k sqm

Start of construction: Q3 2017

Planned completion date: Q4 2020



Young City 2

City: Warsaw

District: Bemowo

No. of stages: 6

Stages completed: 1

No. of units: ca. 600 units

(completed: 58 units)

Total sellable area: ca. 30,0k sqm

Start of construction: Q3 2017

Planned completion date: Q2 2022

^{*} Including stages in presale which construction has not begun yet (as at 30 September 2020).

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Description of investments – under construction (3)



Zajezdnia Wrzeszcz

City: Gdansk
District: Wrzeszcz

No. of stages: 16 Stages completed: 6

Stages under construction*: 8

No. of units: ca. 1 690 units (completed: 930 units)

Total sellable area: ca. 84,6k sqm

Start of construction: Q4 2016

Planned completion date: Q3 2022



City Sfera

City: Warsaw
District: Włochy

No. of stages: 13 Stages completed: 1

Stages under construction*: 4

No. of units: ca. 1 450 units (completed: 155 units)

Total sellable area: ca. 66,9k sqm

Start of construction: Q3 2018

Planned completion date: Q4 2023



Modern City

City: Warsaw

District: Bemowo

No. of stages: 9

Stages completed: 1

Stages under construction*: 2

No. of units: ca. 920 units

(completed: 134 units)

Total sellable area: ca. 46,0k sqm

Start of construction: Q4 2018

Planned completion date: Q3 2023

^{*} Including stages in presale which construction has not begun yet (as at 30 September 2020).

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Description of investments – under construction (4)



ROBYG Jagodno

City: Wroclaw District: Krzyki

No. of stages: 9

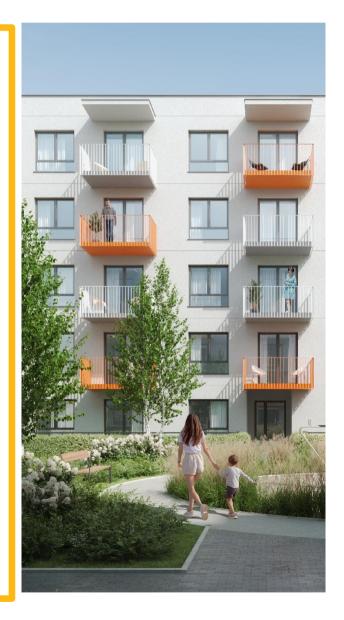
Stages under construction*: 5

No. of units: ca. 870 units

Total sellable area: ca. 50,7k sqm

Start of construction: Q1 2019

Planned completion date: Q1 2022



Osiedle Życzliwa Praga

City: Warsaw

District: Tarchomin

No. of stages: 7

Stages under construction*: 4

No. of units: ca. 660 units

Total sellable area: ca. 33,1k sqm

Start of construction: Q2 2019

Planned completion date: Q2 2022



Nadmotławie Estate

City: Gdansk

District: Śródmieście

No. of stages: 12

Stages under construction: 4

No. of units: ca. 1 440 units

Total sellable area: ca. 69,5k sqm

Start of construction: Q2 2019

Planned completion date: Q3 2025

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Description of investments – under construction (5)



Moment

City: Gdansk

District: Ujeścisko

No. of stages: 2

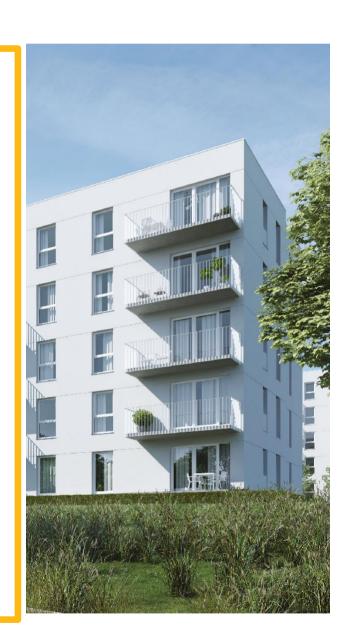
Stages under construction: 1

No. of units: ca. 260 units

Total sellable area: ca. 12,8k sqm

Start of construction: Q2 2019

Planned completion date: Q1 2022



Park Południe

City: Gdansk

District: Łostowice

No. of stages: 9

Stages under construction: 3

No. of units: ca. 540 units

Total sellable area: ca. 26,5k sqm

Start of construction: Q2 2019

Planned completion date: Q2 2022



Apartamenty Królewskie

City: Warsaw

District: Wilanów

No. of stages: 2

Stages under construction: 1

No. of units: ca. 160 units

Total sellable area: ca. 8,8k sqm

Start of construction: Q2 2019

Planned completion date: Q3 2022

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Description of investments – under construction (6)



Praga Arte

City: Warsaw

District: Praga Południe

No. of stages: 1

Stages under construction: 1

No. of units: ca. 250 units

Total sellable area: ca. 12,9k sqm

Start of construction: Q3 2019

Planned completion date: Q4 2020



Mój Ursus

City: Warsaw
District: Ursus

No. of stages: 8

Stages under construction*: 4

No. of units: ca. 2 730 units

Total sellable area: ca. 115,0k sqm

Start of construction: Q3 2019

Planned completion date: Q4 2024



Więcej

City: Gdansk

District: Łostowice

No. of stages: 2

Stages under construction*: 1

No. of units: ca. 380 units

Total sellable area: ca. 16,5k sqm

Start of construction: Q1 2020

Planned completion date: Q4 2021

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Description of investments – under construction (7)



Willa Nad Potokiem

City: Wroclaw
District: Fabryczna

No. of stages: 1

Stages under construction: 1

No. of units: ca. 15 units

Total sellable area: ca. 0,7k sqm

Start of construction: Q3 2019

Planned completion date: Q4 2020



Wojszyckie Alejki

City: Wroclaw District: Krzyki

No. of stages: 3

Stages under construction: 1

No. of units: ca. 200 units

Total sellable area: ca. 11,7k sqm

Start of construction: Q1 2020

Planned completion date: Q3 2022



Uroczysko

City: Wroclaw
District: Psie Pole

No. of stages: 2

Stages under construction*: 2

No. of units: ca. 170 units

Total sellable area: ca. 8,4k sqm

Start of construction: Q1 2020

Planned completion date: Q4 2021

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Description of investments – under construction (8)



Leśna Przystań

City: Wroclaw
District: Psie Pole

No. of stages: 1

Stages under construction: 1

No. of units: ca. 30 units

Total sellable area: ca. 3,8k sqm

Start of construction: Q1 2019

Planned completion date: Q4 2020



Lagom

City: Gdansk

District: Ujeścisko

No. of stages: 1

Stages under construction*: 1

No. of units: ca. 50 units

Total sellable area: ca. 5,7k sqm

Start of construction: Q3 2020

Planned completion date: Q4 2022

^{*} Including stages in presale which construction has not begun yet (as at 30 September 2020).

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Description of investments – completed (1)



Szczęśliwy Dom

City: Warsaw
District: Ochota

No. of stages: 3

No. of units: 304 units

Total sellable area: 18,1k sqm

Start of construction: Q4 2005

Completion date: Q2 2008



Osiedle Zdrowa

City: Warsaw District: Wilanów

No. of stages: 5

No. of units: 865 units

Total sellable area: 57,0k sqm

Start of construction: Q1 2007

Completion date: Q1 2013



Nowa Rezydencja Królowej Marysieńki

City: Warsaw District: Wilanów

No. of stages: 10

No. of units: 1 350 units

Total sellable area: 108,7k sqm

Start of construction: Q4 2001

Completion date: Q2 2014

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Description of investments – completed (2)



City Apartments

City: Warsaw District: Żoliborz

No. of stages: 6

No. of units: 1 190 units
Total sellable area: 88,0k sqm

Start of construction: Q1 2008

Completion date: Q3 2015



Osiedle Królewskie

City: Warsaw District: Wilanów

No. of stages: 6

No. of units: 640 units

Total sellable area: 38,0k sqm

Start of construction: Q2 2013

Completion date: Q4 2015



Albatross Towers

City: Gdansk

District: Przymorze

No. of stages: 5

No. of units: 860 units

Total sellable area: 42,6k sqm

Start of construction: Q2 2011

Completion date: Q3 2016

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Description of investments – completed (3)



Królewski Park

City: Warsaw District: Wilanów

No. of stages: 6

No. of units: 528 units

Total sellable area: 27,6k sqm

Start of construction: Q3 2014

Completion date: Q3 2016



Park Wola Residence

City: Warsaw District: Wola

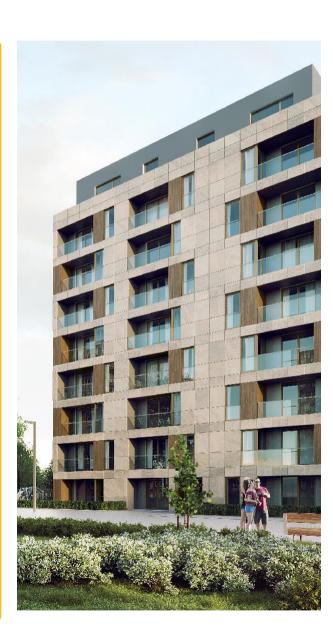
No. of stages: 1

No. of units: 317 units

Total sellable area: 16,9k sqm

Start of construction: Q4 2014

Completion date: Q2 2016



Modern Żoliborz

City: Warsaw District: Żoliborz

No. of stages: 1

No. of units: 138 units

Total sellable area: 7,9k sqm

Start of construction: Q1 2015

Completion date: Q2 2016

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Description of investments – completed (4)



Young City

City: Warsaw
District: Bemowo

No. of stages: 9

No. of units: 1 302 units
Total sellable area: 65,2k sqm

Start of construction: Q3 2012

Completion date: Q4 2016



Młody Wilanów

City: Warsaw District: Wilanów

No. of stages: 3

No. of units: 257 units

Total sellable area: 12,8k sqm

Start of construction: Q4 2014

Completion date: Q2 2017



Mila Baltica

City: Gdansk
District: Zaspa

No. of stages: 2

No. of units: 280 units

Total sellable area: 14,9k sqm

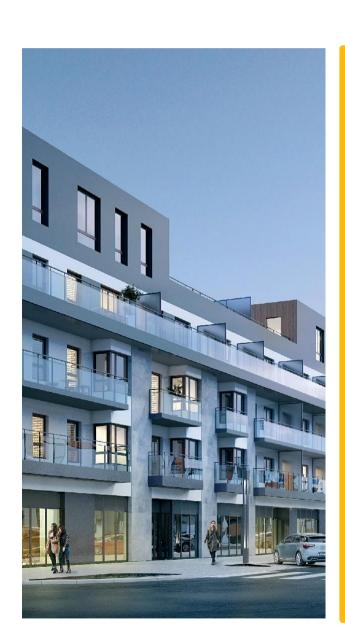
Start of construction: Q3 2015

Completion date: Q3 2017

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Description of investments – completed (5)



Apartamenty Villa Nobile

City: Warsaw District: Wilanów

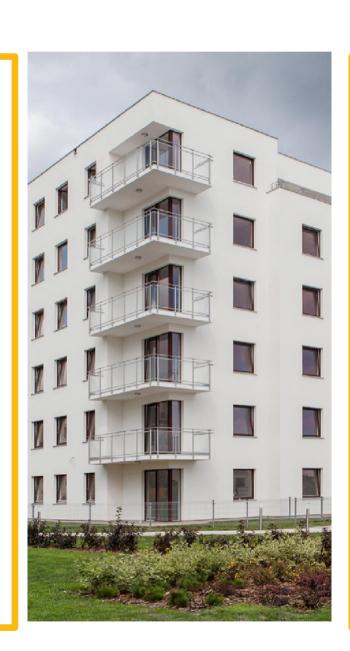
No. of stages: 3

No. of units: 637 units

Total sellable area: 39,1k sqm

Start of construction: Q1 2016

Completion date: Q4 2017



Słoneczna Morena

City: Gdańsk

District: Piecki-Migowo

No. of stages: 22

No. of units: 1 983 units

Total sellable area: 107,8k sqm

Start of construction: Q4 2009

Completion date: Q4 2018



MoreNova

City: Gdansk

District: Piecki-Migowo

No. of stages: 3

No. of units: 518 units

Total sellable area: 25,0k sqm

Start of construction: Q2 2016

Completion date: Q2 2019

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Description of investments – completed (6)



Ogrody Wilanów

City: Warsaw District: Wilanów

No. of stages: 3

No. of units: 221 units

Total sellable area: ca. 11,8k sqm

Start of construction: Q2 2018

Completion date: Q4 2019



Green Mokotów

City: Warsaw

District: Mokotów

No. of stages: 9

No. of units: 673 units

Total sellable area: ca. 42,6k sqm

Start of construction: Q2 2016

Completion date: Q4 2019



Stacja Nowy Ursus

City: Warsaw District: Ursus

No. of stages: 5

No. of units: 1 238 units

Total sellable area: ca. 60,6k sqm

Start of construction: Q2 2016

Completion date: Q4 2019

Summary Q1-3 2020





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Presold units: 1 401 (net after cancellations)*

Number of signed development agreements*: 1932

Number of recognized in revenues: **875**

Units on offer: 2 091 (out of which 4% finished goods)

Revenues: PLN 379 million

Strang cash position: PLN **396** milion**

Operating cash flow: PLN **183** milion (excl. purchase of new plots)

^{*} Including the number of units contracted by WPB sp. z o.o. in Q1 2020 before acquisition of the Company by ROBYG Group.

^{**} Including amounts kept on individual escrow accounts.

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